



FUAD ABASOV
 Broker ABR, SRS, RENE, E-PRO
 Direct: 647-801-3401



Sold Properties

578 +12.45%

YTD	2023	2022	% Change
	5685	6383	-10.94%

New Listings

2.00K +48.44%

YTD	2023	2022	% Change
	11.8K	13.4K	-12.21%

Average Sale Price

\$1.75M +7.72%

YTD	2023	2022	% Change
	\$1.76M	\$1.85M	-4.83%

Average Asking Price

\$2.19M +2.29%

YTD	2023	2022	% Change
	\$2.08M	\$2.00M	+4.24%

Days on Market Until Sale

15.00 -16.67%

YTD	2023	2022	% Change
	15.00	12.00	+25.00%

Average Ask to Sell Ratio

1.023 +2.87%

YTD	2023	2022	% Change
	1.048	1.089	-3.73%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.75M

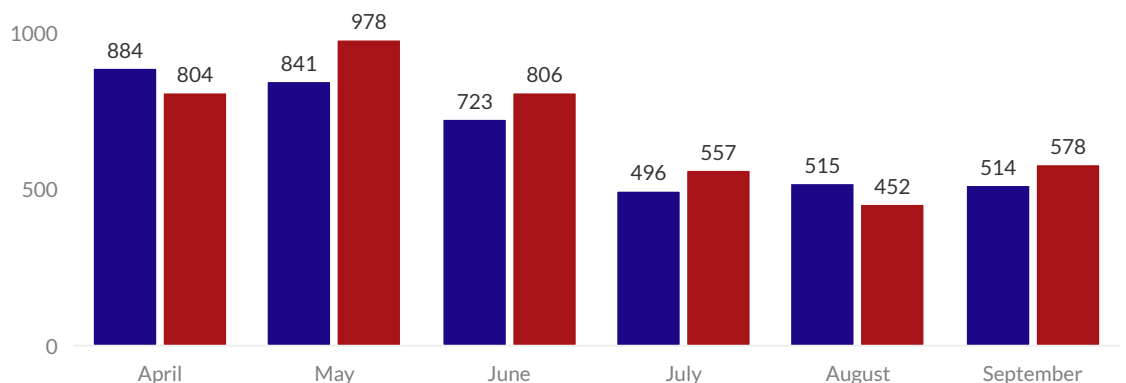
Sep, 2023: The average sales price was \$1.75M, a 7.72% increase from September, 2022. **YTD 2023:** The average sales price was \$1.76M, a 4.83% decrease from September, 2022.

578

Sep, 2023: There were 578 sold properties, a 12.45% increase from September, 2022. **YTD 2023:** There were 5685 sold properties, a 10.94% decrease from September, 2022.

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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Sold Properties

89 -19.09%

YTD	2023	2022	% Change
	1174	1297	-9.48%

New Listings

335 +36.18%

YTD	2023	2022	% Change
	2485	3023	-17.80%

Average Sale Price

\$1.76M +16.08%

YTD	2023	2022	% Change
	\$1.84M	\$1.91M	-3.51%

Average Asking Price

\$2.36M +2.14%

YTD	2023	2022	% Change
	\$2.23M	\$2.09M	+6.39%

Days on Market Until Sale

21.00 -8.70%

YTD	2023	2022	% Change
	17.00	14.00	+21.43%

Average Ask to Sell Ratio

1.010 +2.83%

YTD	2023	2022	% Change
	1.020	1.049	-2.76%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



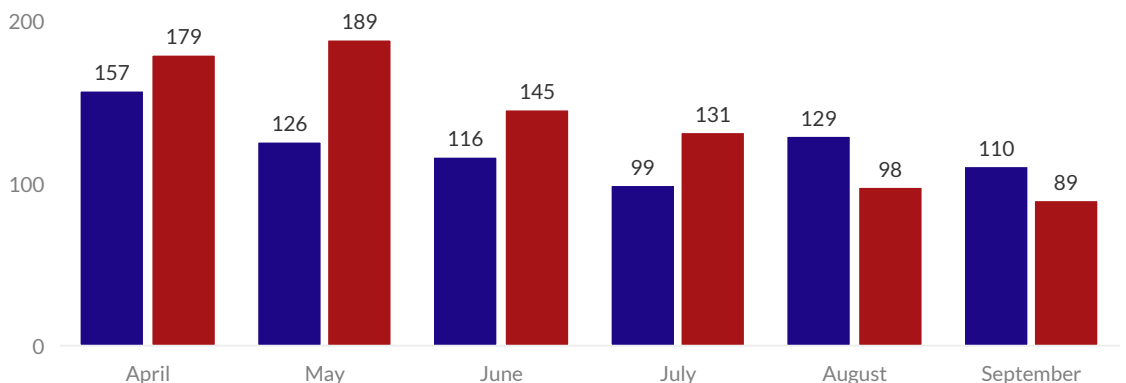
\$1.76M

Sep, 2023: The average sales price was \$1.76M, a 16.08% increase from September, 2022. **YTD 2023:** The average sales price was \$1.84M, a 3.51% decrease from September, 2022.

89

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 89 sold properties, a 19.09% decrease from September, 2022. **YTD 2023:** There were 1174 sold properties, a 9.48% decrease from September, 2022.



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Sold Properties

11 -54.17%

YTD	2023	2022	% Change
	225	275	-18.18%

New Listings

54 +20.00%

YTD	2023	2022	% Change
	438	630	-30.48%

Average Sale Price

\$1.84M +10.79%

YTD	2023	2022	% Change
	\$1.97M	\$2.11M	-6.25%

Average Asking Price

\$2.13M +5.47%

YTD	2023	2022	% Change
	\$2.09M	\$2.12M	-1.10%

Days on Market Until Sale

14.00 -44.00%

YTD	2023	2022	% Change
	14.00	12.00	+16.67%

Average Ask to Sell Ratio

1.078 +8.86%

YTD	2023	2022	% Change
	1.033	1.051	-1.70%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.84M

Sep, 2023: The average sales price was \$1.84M, a 10.79% increase from September, 2022. **YTD 2023:** The average sales price was \$1.97M, a 6.25% decrease from September, 2022.

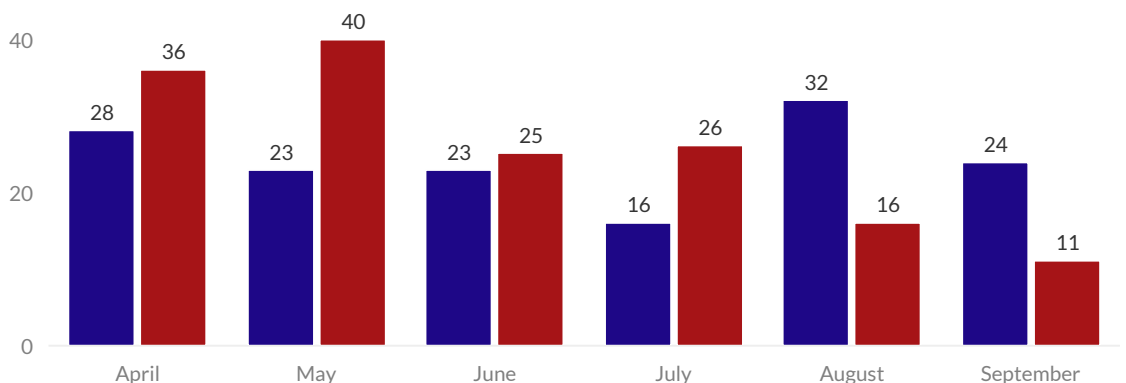
11

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 11 sold properties, a 54.17% decrease from September, 2022. **YTD 2023:** There were 225 sold properties, an 18.18% decrease from September, 2022.





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Sold Properties

70 -14.63%

YTD	2023	2022	% Change
	818	938	-12.79%

New Listings

259 +68.18%

YTD	2023	2022	% Change
	1870	2173	-13.94%

Average Sale Price

\$1.88M -1.44%

YTD	2023	2022	% Change
	\$2.00M	\$1.98M	+1.24%

Average Asking Price

\$2.28M -2.19%

YTD	2023	2022	% Change
	\$2.22M	\$2.15M	+3.07%

Days on Market Until Sale

18.00 -10.00%

YTD	2023	2022	% Change
	18.00	15.00	+20.00%

Average Ask to Sell Ratio

1.025 +1.11%

YTD	2023	2022	% Change
	1.054	1.070	-1.52%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



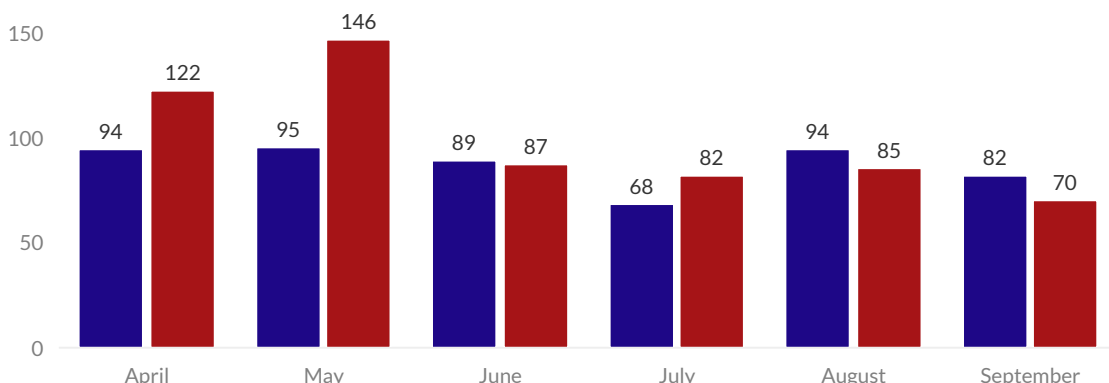
\$1.88M

Sep, 2023: The average sales price was \$1.88M, a 1.44% decrease from September, 2022. **YTD 2023:** The average sales price was \$2.00M, a 1.24% increase from September, 2022.

70

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 70 sold properties, a 14.63% decrease from September, 2022. **YTD 2023:** There were 818 sold properties, a 12.79% decrease from September, 2022.



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Sold Properties

145 -13.17%

YTD	2023	2022	% Change
	1698	1944	-12.65%

New Listings

551 +50.14%

YTD	2023	2022	% Change
	3668	4250	-13.69%

Average Sale Price

\$1.45M +2.35%

YTD	2023	2022	% Change
	\$1.56M	\$1.70M	-8.22%

Average Asking Price

\$1.87M +4.25%

YTD	2023	2022	% Change
	\$1.87M	\$1.79M	+4.02%

Days on Market Until Sale

18.00 -25.00%

YTD	2023	2022	% Change
	16.00	13.00	+23.08%

Average Ask to Sell Ratio

0.992 +2.97%

YTD	2023	2022	% Change
	1.013	1.052	-3.69%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.45M

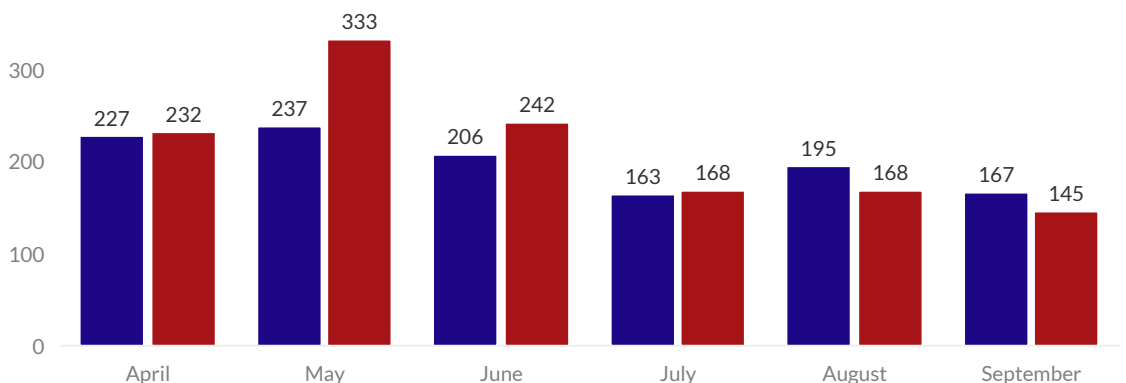
Sep, 2023: The average sales price was \$1.45M, a 2.35% increase from September, 2022. **YTD 2023:** The average sales price was \$1.56M, an 8.22% decrease from September, 2022.

145

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

Sep, 2023: There were 145 sold properties, a 13.17% decrease from September, 2022. **YTD 2023:** There were 1698 sold properties, a 12.65% decrease from September, 2022.



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Sold Properties

95 +11.76%

YTD	2023	2022	% Change
	1090	1085	0.46%

New Listings

317 +80.11%

YTD	2023	2022	% Change
	2098	2357	-10.99%

Average Sale Price

\$1.76M +5.77%

YTD	2023	2022	% Change
	\$1.81M	\$1.89M	-3.94%

Average Asking Price

\$2.03M -1.14%

YTD	2023	2022	% Change
	\$1.97M	\$1.96M	0.62%

Days on Market Until Sale

16.00 -20.00%

YTD	2023	2022	% Change
	13.00	14.00	-7.14%

Average Ask to Sell Ratio

1.028 0.77%

YTD	2023	2022	% Change
	1.089	1.084	0.45%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



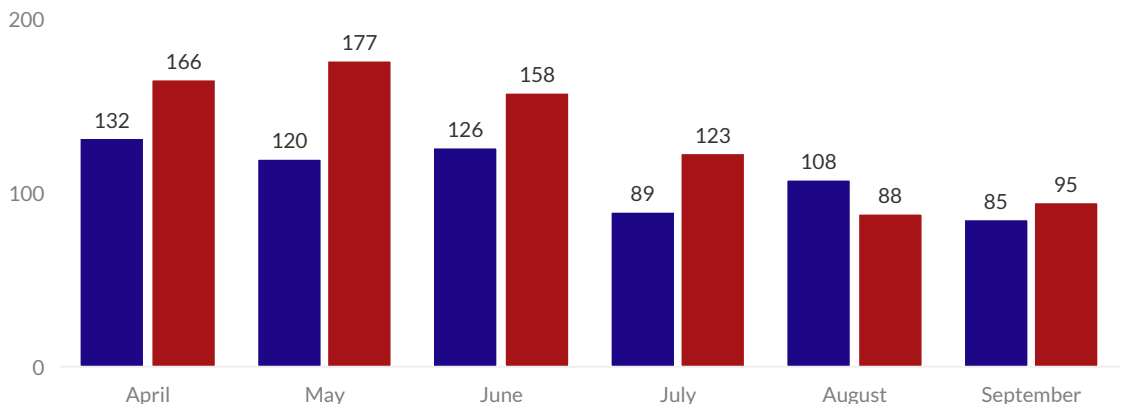
\$1.76M

Sep, 2023: The average sales price was \$1.76M, a 5.77% increase from September, 2022. **YTD 2023:** The average sales price was \$1.81M, a 3.94% decrease from September, 2022.

95

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 95 sold properties, an 11.76% increase from September, 2022. **YTD 2023:** There were 1090 sold properties, a 0.46% increase from September, 2022.



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Sold Properties

7 0.00%

YTD	2023	2022	% Change
	47	61	-22.95%

New Listings

31 +63.16%

YTD	2023	2022	% Change
	193	183	+5.46%

Average Sale Price

\$2.47M +10.55%

YTD	2023	2022	% Change
	\$2.61M	\$2.92M	-10.79%

Average Asking Price

\$3.48M -3.13%

YTD	2023	2022	% Change
	\$3.66M	\$3.19M	+14.72%

Days on Market Until Sale

36.00 +140.00%

YTD	2023	2022	% Change
	27.00	21.00	+28.57%

Average Ask to Sell Ratio

0.936 -2.03%

YTD	2023	2022	% Change
	0.974	0.982	-0.80%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



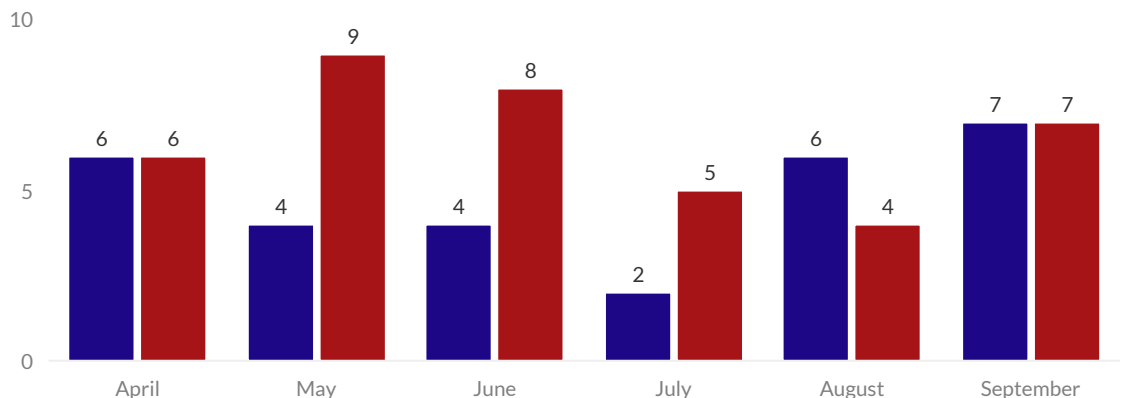
\$2.47M

Sep, 2023: The average sales price was \$2.47M, a 10.55% increase from September, 2022. **YTD 2023:** The average sales price was \$2.61M, a 10.79% decrease from September, 2022.

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Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 7 sold properties, no increase or decrease from September, 2022. **YTD 2023:** There were 47 sold properties, a 22.95% decrease from September, 2022.



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Sold Properties

40 -13.04%

YTD	2023	2022	% Change
	519	613	-15.33%

New Listings

142 +49.47%

YTD	2023	2022	% Change
	1021	1189	-14.13%

Average Sale Price

\$1.21M -6.48%

YTD	2023	2022	% Change
	\$1.33M	\$1.40M	-5.10%

Average Asking Price

\$1.44M -5.08%

YTD	2023	2022	% Change
	\$1.40M	\$1.43M	-2.07%

Days on Market Until Sale

17.00 -5.56%

YTD	2023	2022	% Change
	14.00	12.00	+16.67%

Average Ask to Sell Ratio

0.996 0.60%

YTD	2023	2022	% Change
	1.046	1.060	-1.38%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.21M

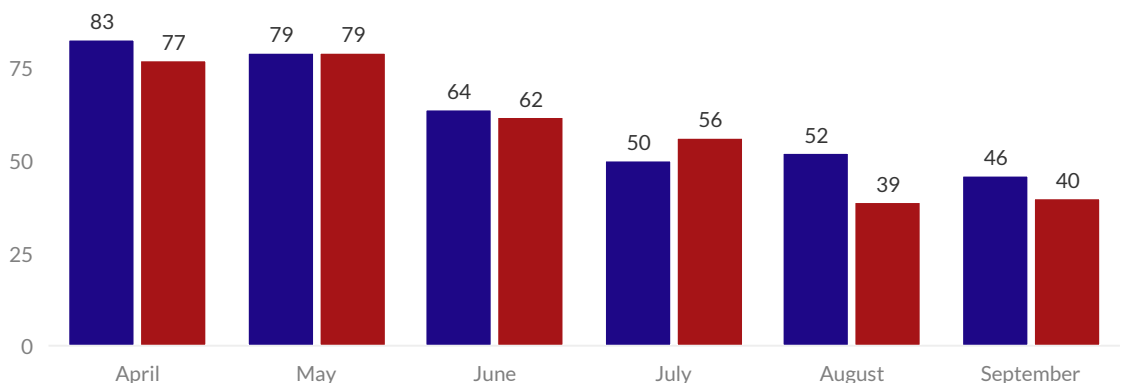
Sep, 2023: The average sales price was \$1.21M, a 6.48% decrease from September, 2022. **YTD 2023:** The average sales price was \$1.33M, a 5.10% decrease from September, 2022.

40

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

Sep, 2023: There were 40 sold properties, a 13.04% decrease from September, 2022. **YTD 2023:** There were 519 sold properties, a 15.33% decrease from September, 2022.





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Sold Properties

25 -26.47%

YTD	2023	2022	% Change
	399	437	-8.70%

New Listings

86 -3.37%

YTD	2023	2022	% Change
	703	978	-28.12%

Average Sale Price

\$1.63M +7.44%

YTD	2023	2022	% Change
	\$1.65M	\$1.79M	-7.83%

Average Asking Price

\$2.07M +6.73%

YTD	2023	2022	% Change
	\$1.92M	\$1.93M	-0.48%

Days on Market Until Sale

20.00 +53.85%

YTD	2023	2022	% Change
	13.00	13.00	0.00%

Average Ask to Sell Ratio

0.997 0.41%

YTD	2023	2022	% Change
	1.037	1.056	-1.80%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.63M

Sep, 2023: The average sales price was \$1.63M, a 7.44% increase from September, 2022. **YTD 2023:** The average sales price was \$1.65M, a 7.83% decrease from September, 2022.

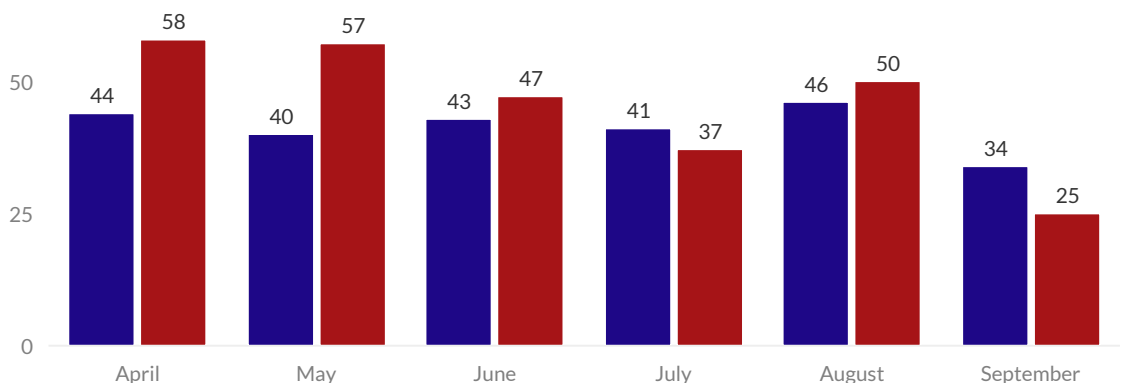
25

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 25 sold properties, a 26.47% decrease from September, 2022. **YTD 2023:** There were 399 sold properties, an 8.70% decrease from September, 2022.





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Sold Properties

15 -11.76%

YTD	2023	2022	% Change
	262	282	-7.09%

New Listings

91 +71.70%

YTD	2023	2022	% Change
	612	778	-21.34%

Average Sale Price

\$1.06M -5.38%

YTD	2023	2022	% Change
	\$1.16M	\$1.32M	-11.60%

Average Asking Price

\$1.27M -3.08%

YTD	2023	2022	% Change
	\$1.27M	\$1.37M	-7.05%

Days on Market Until Sale

16.00 -42.86%

YTD	2023	2022	% Change
	18.00	14.00	+28.57%

Average Ask to Sell Ratio

0.986 0.62%

YTD	2023	2022	% Change
	0.999	1.058	-5.51%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



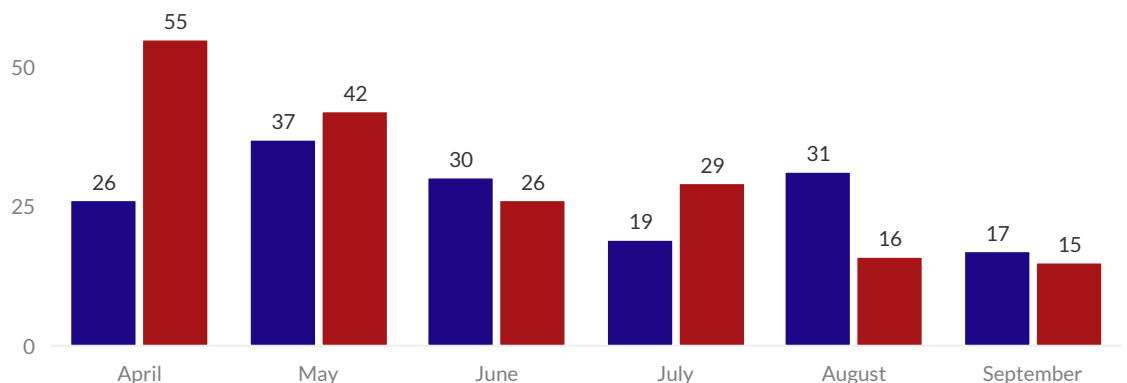
\$1.06M

Sep, 2023: The average sales price was \$1.06M, a 5.38% decrease from September, 2022. **YTD 2023:** The average sales price was \$1.16M, an 11.60% decrease from September, 2022.

15

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 15 sold properties, an 11.76% decrease from September, 2022. **YTD 2023:** There were 262 sold properties, a 7.09% decrease from September, 2022.



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Sold Properties

43 -17.31%

YTD	2023	2022	% Change
	570	678	-15.93%

New Listings

164 +50.46%

YTD	2023	2022	% Change
	1150	1507	-23.69%

Average Sale Price

\$1.32M -5.65%

YTD	2023	2022	% Change
	\$1.36M	\$1.49M	-8.84%

Average Asking Price

\$1.71M +4.00%

YTD	2023	2022	% Change
	\$1.60M	\$1.55M	+3.07%

Days on Market Until Sale

22.00 +15.79%

YTD	2023	2022	% Change
	16.00	12.00	+33.33%

Average Ask to Sell Ratio

0.973 +1.55%

YTD	2023	2022	% Change
	1.008	1.058	-4.69%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



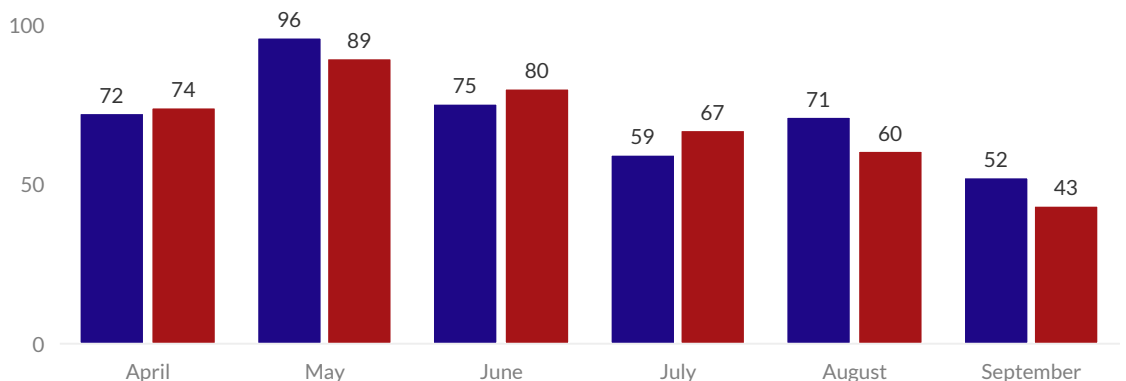
\$1.32M

Sep, 2023: The average sales price was \$1.32M, a 5.65% decrease from September, 2022. **YTD 2023:** The average sales price was \$1.36M, an 8.84% decrease from September, 2022.

43

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



Sep, 2023: There were 43 sold properties, a 17.31% decrease from September, 2022. **YTD 2023:** There were 570 sold properties, a 15.93% decrease from September, 2022.



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Sold Properties

35 -32.69%

YTD	2023	2022	% Change
	334	356	-6.18%

New Listings

108 +44.00%

YTD	2023	2022	% Change
	767	812	-5.54%

Average Sale Price

\$1.70M +33.40%

YTD	2023	2022	% Change
	\$1.59M	\$1.69M	-5.87%

Average Asking Price

\$1.97M +9.90%

YTD	2023	2022	% Change
	\$1.85M	\$1.82M	+1.34%

Days on Market Until Sale

29.00 +61.11%

YTD	2023	2022	% Change
	19.00	15.00	+26.67%

Average Ask to Sell Ratio

0.977 -0.99%

YTD	2023	2022	% Change
	1.026	1.041	-1.36%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.70M

Sep, 2023: The average sales price was \$1.70M, a 33.40% increase from September, 2022. **YTD 2023:** The average sales price was \$1.59M, a 5.87% decrease from September, 2022.

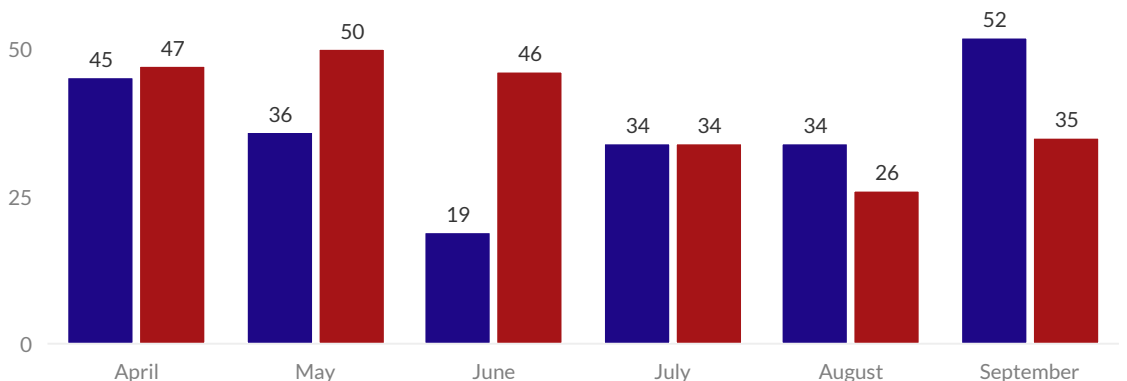
35

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 35 sold properties, a 32.69% decrease from September, 2022. **YTD 2023:** There were 334 sold properties, a 6.18% decrease from September, 2022.





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Sold Properties

46 -31.34%

YTD	2023	2022	% Change
	611	741	-17.54%

New Listings

187 +2.19%

YTD	2023	2022	% Change
	1605	2002	-19.83%

Average Sale Price

\$936K +4.22%

YTD	2023	2022	% Change
	\$924K	\$1.09M	-14.88%

Average Asking Price

\$1.20M +6.87%

YTD	2023	2022	% Change
	\$1.17M	\$1.17M	-0.27%

Days on Market Until Sale

25.00 -10.71%

YTD	2023	2022	% Change
	27.00	16.00	+68.75%

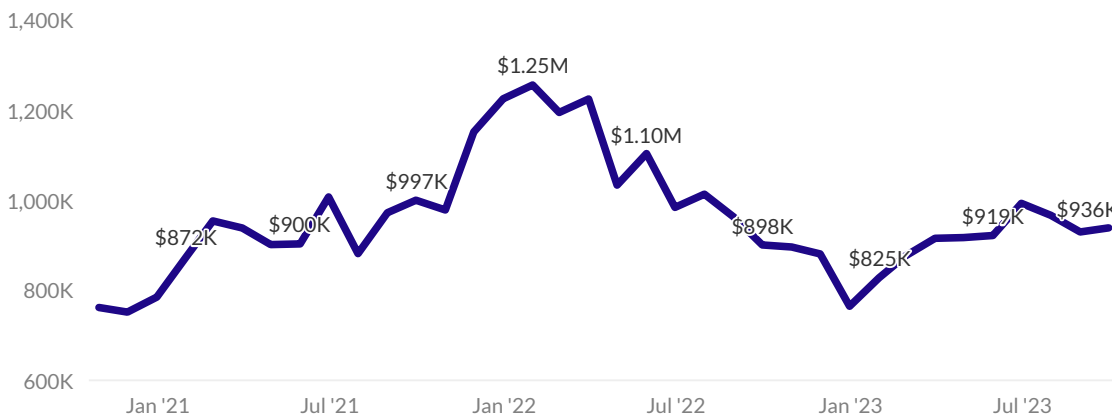
Average Ask to Sell Ratio

0.968 +1.22%

YTD	2023	2022	% Change
	0.987	1.040	-5.01%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$936k

Sep, 2023: The average sales price was \$936K, a 4.22% increase from September, 2022. **YTD 2023:** The average sales price was \$924K, a 14.88% decrease from September, 2022.

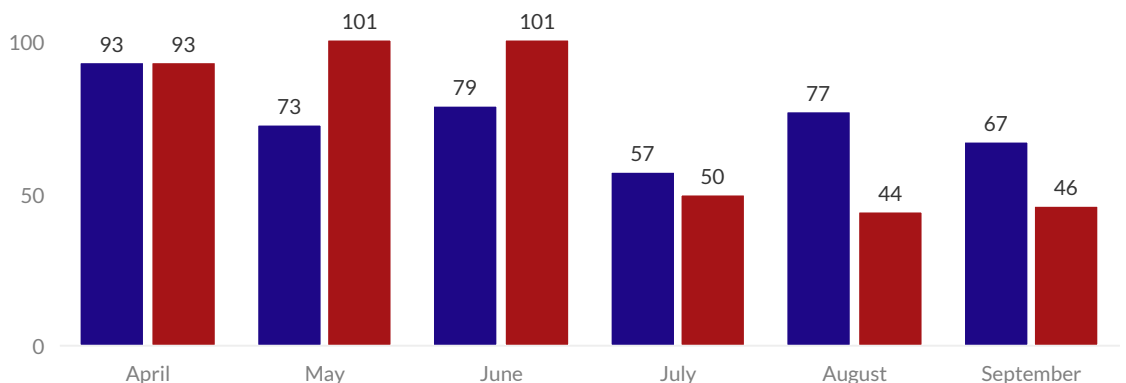
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Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 46 sold properties, a 31.34% decrease from September, 2022. **YTD 2023:** There were 611 sold properties, a 17.54% decrease from September, 2022.





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Sold Properties

11 -38.89%

YTD	2023	2022	% Change
	173	205	-15.61%

New Listings

43 -6.52%

YTD	2023	2022	% Change
	383	554	-30.87%

Average Sale Price

\$933K +8.20%

YTD	2023	2022	% Change
	\$910K	\$1.04M	-12.51%

Average Asking Price

\$1.01M +2.37%

YTD	2023	2022	% Change
	\$1.00M	\$1.05M	-4.49%

Days on Market Until Sale

33.00 +32.00%

YTD	2023	2022	% Change
	24.00	15.00	+60.00%

Average Ask to Sell Ratio

0.962 0.37%

YTD	2023	2022	% Change
	0.995	1.052	-5.38%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$933k

Sep, 2023: The average sales price was \$933K, an 8.20% increase from September, 2022. **YTD 2023:** The average sales price was \$910K, a 12.51% decrease from September, 2022.

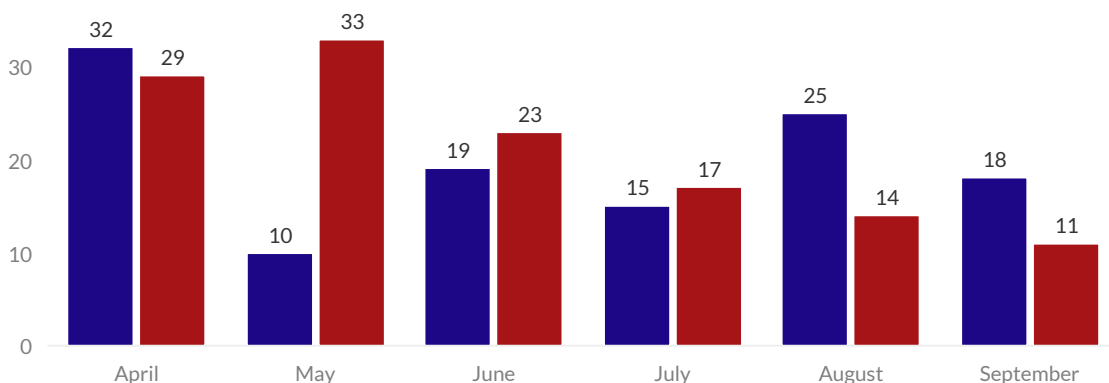
11

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 11 sold properties, a 38.89% decrease from September, 2022. **YTD 2023:** There were 173 sold properties, a 15.61% decrease from September, 2022.





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Sold Properties

70 -17.65%

YTD	2023	2022	% Change
	935	1085	-13.82%

New Listings

262 +12.45%

YTD	2023	2022	% Change
	1762	2174	-18.95%

Average Sale Price

\$1.36M -0.33%

YTD	2023	2022	% Change
	\$1.45M	\$1.60M	-9.49%

Average Asking Price

\$1.75M +2.42%

YTD	2023	2022	% Change
	\$1.71M	\$1.63M	+4.63%

Days on Market Until Sale

24.00 +14.29%

YTD	2023	2022	% Change
	17.00	12.00	+41.67%

Average Ask to Sell Ratio

0.984 +2.04%

YTD	2023	2022	% Change
	1.000	1.060	-5.72%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.36M

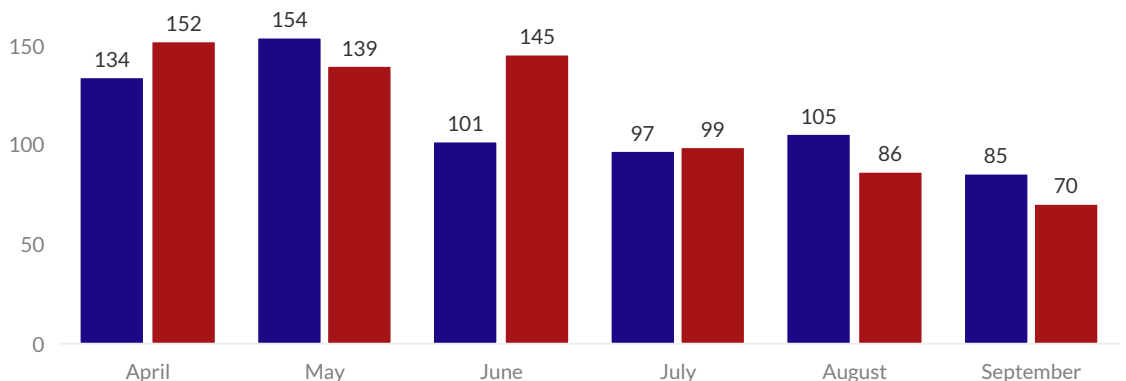
Sep, 2023: The average sales price was \$1.36M, a 0.33% decrease from September, 2022. **YTD 2023:** The average sales price was \$1.45M, a 9.49% decrease from September, 2022.

70

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

Sep, 2023: There were 70 sold properties, a 17.65% decrease from September, 2022. **YTD 2023:** There were 935 sold properties, a 13.82% decrease from September, 2022.





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Sold Properties

24 -38.46%

YTD	2023	2022	% Change
	307	363	-15.43%

New Listings

114 +50.00%

YTD	2023	2022	% Change
	721	846	-14.78%

Average Sale Price

\$1.33M -6.43%

YTD	2023	2022	% Change
	\$1.45M	\$1.54M	-5.52%

Average Asking Price

\$1.65M +6.12%

YTD	2023	2022	% Change
	\$1.61M	\$1.61M	0.07%

Days on Market Until Sale

33.00 +32.00%

YTD	2023	2022	% Change
	22.00	14.00	+57.14%

Average Ask to Sell Ratio

0.976 +2.04%

YTD	2023	2022	% Change
	1.018	1.090	-6.59%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.33M

Sep, 2023: The average sales price was \$1.33M, a 6.43% decrease from September, 2022. **YTD 2023:** The average sales price was \$1.45M, a 5.52% decrease from September, 2022.

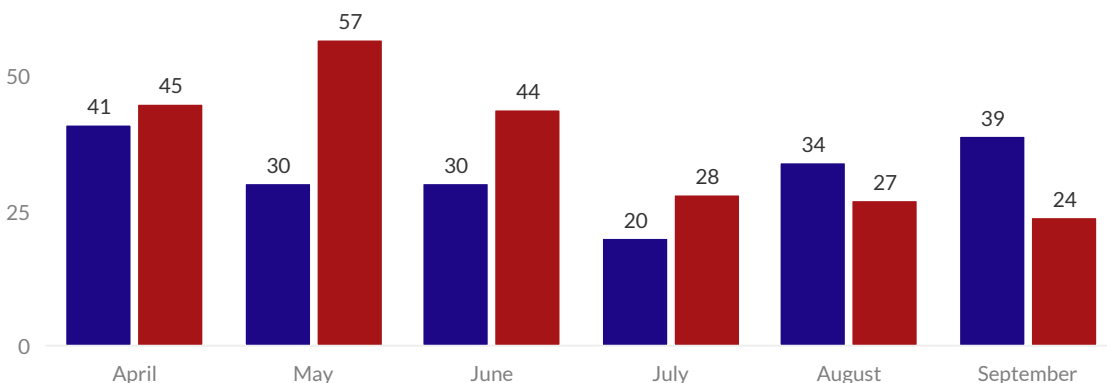
24

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year

Sep, 2023: There were 24 sold properties, a 38.46% decrease from September, 2022. **YTD 2023:** There were 307 sold properties, a 15.43% decrease from September, 2022.





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Sold Properties

106 -55.27%

YTD	2023	2022	% Change
	1705	2267	-24.79%

New Listings

368 -28.54%

YTD	2023	2022	% Change
	3520	5275	-33.27%

Average Sale Price

\$848K +3.95%

YTD	2023	2022	% Change
	\$859K	\$964K	-10.88%

Average Asking Price

\$972K +4.03%

YTD	2023	2022	% Change
	\$961K	\$959K	0.14%

Days on Market Until Sale

20.00 -23.08%

YTD	2023	2022	% Change
	19.00	13.00	+46.15%

Average Ask to Sell Ratio

0.985 +2.07%

YTD	2023	2022	% Change
	0.991	1.072	-7.62%

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$848k

Sep, 2023: The average sales price was \$848K, a 3.95% increase from September, 2022. **YTD 2023:** The average sales price was \$859K, a 10.88% decrease from September, 2022.

106

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

Sep, 2023: There were 106 sold properties, a 55.27% decrease from September, 2022. **YTD 2023:** There were 1705 sold properties, a 24.79% decrease from September, 2022.

