

**FUAD ABASOV** Broker ABR, SRS, RENE, E-PRO 647-801-3401



495		+	+21.32%
YTD	2021	2020	% Change
	495	408	+21.32%

## **New Listings**

837

832			-1.30%
YTD	2021 <b>832</b>	2020 <b>843</b>	% Change

## Average Sale Price



## **Average Asking Price**

\$1.	93M		-4.28%
YTD	2021	2020	% Change
	\$1.93M	\$2.01M	-4.28%

#### Days on Market Until Sale

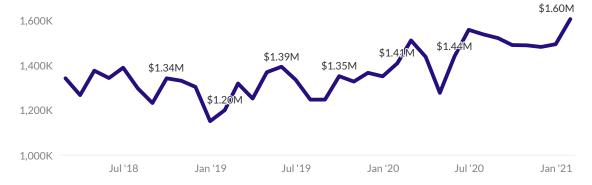
22.00			-21.43%	
YTD	2021	2020	% Change	
	22.00	28.00	-21 43%	

#### Average Ask to Sell Ratio

1.0	51		+3.24%
YTD	2021	2020	% Change
	1.051	1.018	+3.24%

#### Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis 1.800K



\$1.60м

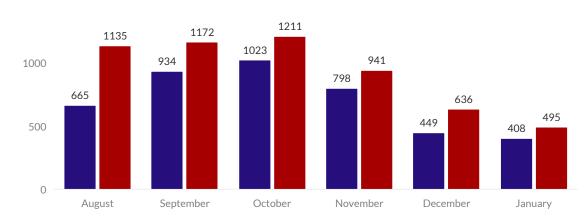
Jan, 2021: The average sales price was \$1.60M, a 13.99% increase from January, 2020. YTD 2021: The average sales price was \$1.60M, a 13.99% increase from January, 2020.

Prior Year 
Current Year

**Jan, 2021**: There were 495 sold properties, a 21.32% increase from January, 2020. YTD 2021: There were 495 sold properties, a 21.32% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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141		+58.439	
YTD	2021	2020	% Change
	141	89	+58.43%

## **New Listings**

214

214			+2.88%
YTD	2021	2020	% Change
	214	208	+2.88%

## Average Sale Price



## **Average Asking Price**

\$1.	99M	+14.299	
YTD	2021	2020	% Change
	\$1.99M	\$1.74M	+14.29%

#### Days on Market Until Sale

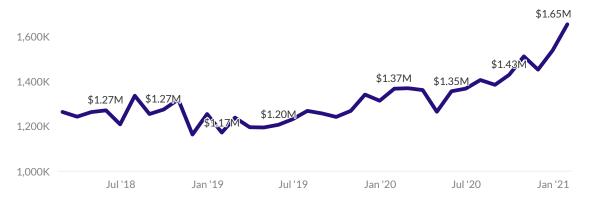
24.00			-29.41%
YTD	2021	2020	% Change
	24.00	34.00	-29.41%

#### Average Ask to Sell Ratio

1.022			+2.26%
YTD	2021	2020	% Change
	1.022	1.000	+2.26%

## Monthly Sales Price





\$1.65м

Jan, 2021: The average sales price was \$1.65M, a 21.01% increase from January, 2020. YTD 2021: The average sales price was \$1.65M, a 21.01% increase from January, 2020.

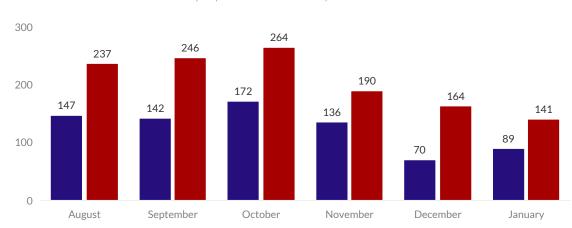
Prior Year Current Year

## 141

Jan, 2021: There were 141 sold properties, a 58.43% increase from January, 2020. YTD 2021: There were 141 sold properties, a 58.43% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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31		+29.179	
YTD	2021	2020	% Change
	31	24	+29.17%

## **New Listings**

1 1

44			-10.20%
YTD	2021	2020	% Change
	44	49	-10.20%
	44	7/	-10.207

## Average Sale Price



## **Average Asking Price**

\$1.	86M		0.66%
YTD	2021	2020	% Change
	\$1.86M	\$1.85M	0.66%

#### Days on Market Until Sale

26.	.00		-38.10%
YTD	2021	2020	% Change
	26.00	42.00	-38.10%

#### Average Ask to Sell Ratio

1.0	09		+1.68%
YTD	2021	2020	% Change
	<b>1.009</b>	<b>0.992</b>	<b>+1.68%</b>

## Monthly Sales Price





# \$1.59<sub>M</sub>

Jan, 2021: The average sales price was \$1.59M, a 7.98% increase from January, 2020. YTD 2021: The average sales price was \$1.59M, a 7.98% increase from January, 2020.

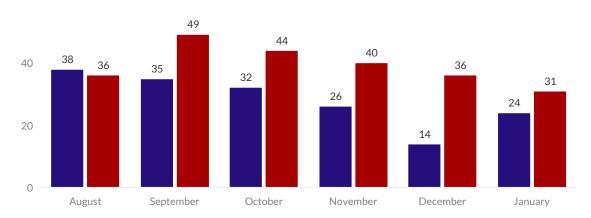
## **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis



31

Jan, 2021: There were 31 sold properties, a 29.17% increase from January, 2020. YTD 2021: There were 31 sold properties, a 29.17% increase from January, 2020.





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4		+ _	100.00%
YTD	2021	2020	% Change
	<b>4</b>	<b>2</b>	<b>+100.00%</b>

## **New Listings**

22 00

4	-55.56%
YTD 2021 2020	% Change
4 9	-55.56%

## Average Sale Price



## **Average Asking Price**

\$2.	90M	+	61.99%
YTD	2021	2020	% Change
	\$2.90M	\$1.79M	+61.99%

#### Days on Market Until Sale

22.	UU		-51.11%
YTD	2021	2020	% Change
	22.00	45.00	-51.11%

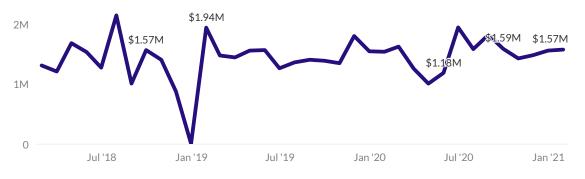
#### Average Ask to Sell Ratio

0.9	51		-2.64%
YTD	2021	2020	% Change
	<b>0.951</b>	<b>0.977</b>	-2.64%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 3M





Jan, 2021: The average sales price was \$1.57M, a 2.34% increase from January, 2020. YTD 2021: The average sales price was \$1.57M, a 2.34% increase from January, 2020.

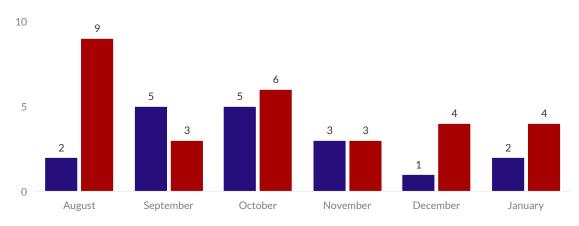
## Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





Jan, 2021: There were 4 sold properties, a 100.00% increase from January, 2020. YTD 2021: There were 4 sold properties, a 100.00% increase from January, 2020.





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118	3	-	+59.46%
YTD	2021	2020	% Change
	118	74	+59.46%

## **New Listings**

100

TQ.	3		+8.93%
YTD	2021 <b>183</b>	2020 <b>168</b>	% Change +8.93%

## Average Sale Price



## **Average Asking Price**

\$1.	89M		+2.26%
YTD	2021	2020	% Change
	\$1.89M	\$1.85M	+2.26%

#### Days on Market Until Sale

30.	00		-31.82%
YTD	2021	2020	% Change
	30.00	44.00	-31.82%

#### Average Ask to Sell Ratio

1.0	14		+3.77%
YTD	2021	2020	% Change
	<b>1.014</b>	<b>0.977</b>	+3.77%

## Monthly Sales Price



\$1.73м

Jan, 2021: The average sales price was \$1.73M, a 20.37% increase from January, 2020. YTD 2021: The average sales price was \$1.73M, a 20.37% increase from January, 2020.

Prior Year 

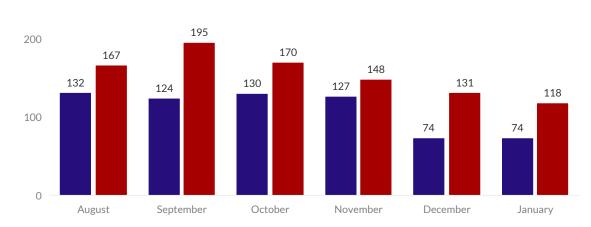
Current Year

## 118

Jan, 2021: There were 118 sold properties, a 59.46% increase from January, 2020. YTD 2021: There were 118 sold properties, a 59.46% increase from January, 2020.

#### **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis





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167		-	+20.14%
YTD	2021	2020	% Change
	167	139	+20.14%

## **New Listings**

200

207			0.00%
YTD	2021 <b>289</b>	2020 <b>289</b>	% Change <b>0.00%</b>
	209	209	0.00%

## Average Sale Price



## **Average Asking Price**

\$1.56M			+2.91%
YTD			% Change
	\$1.56M	\$1.52M	+2.91%

#### Days on Market Until Sale

18.00			-35.71%
YTD	2021	2020	% Change
	18.00	28.00	-35.71%

## Average Ask to Sell Ratio

1.0	46		+6.41%
YTD	2021	2020	% Change
	<b>1.046</b>	<b>0.983</b>	+ <b>6.41</b> %

## Monthly Sales Price



\$1.49<sub>M</sub>

Jan, 2021: The average sales price was \$1.49M, a 20.36% increase from January, 2020. YTD 2021: The average sales price was \$1.49M, a 20.36% increase from January, 2020.

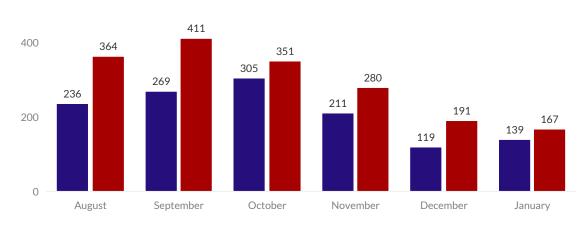
Prior Year Current Year

## 167

Jan, 2021: There were 167 sold properties, a 20.14% increase from January, 2020. YTD 2021: There were 167 sold properties, a 20.14% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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118		-	+43.90%
YTD	2021	2020	% Change
	118	82	+43.90%

## **New Listings**

205

20	5		+1.99%
YTD	2021	2020	% Change
	205	201	+1.99%

## Average Sale Price

\$1.	56M	+24.34	
YTD	2021	2020	% Change
	\$1.56M	\$1.25M	+24.34%

## **Average Asking Price**

\$1.72M			-4.97%
YTD		2020 <b>\$1.81M</b>	% Change -4.97%

#### Days on Market Until Sale

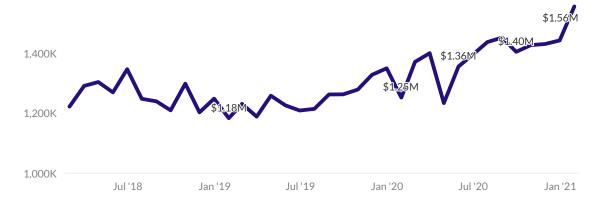
24.00			-7.69%
YTD	2021	2020	% Change
	24.00	26.00	-7.69%

#### Average Ask to Sell Ratio

1.076			+5.20%
YTD	2021 <b>1.076</b>	2020 <b>1.023</b>	% Change +5.20%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.600K



# \$1.56м

Jan, 2021: The average sales price was \$1.56M, a 24.34% increase from January, 2020. YTD 2021: The average sales price was \$1.56M, a 24.34% increase from January, 2020.

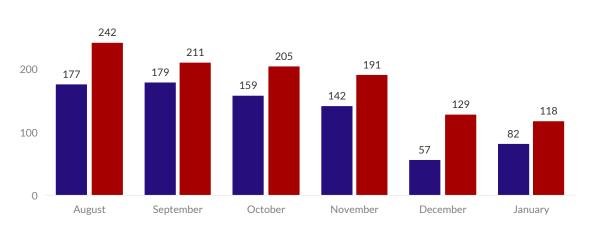
Prior Year Current Year

118

**Jan, 2021**: There were 118 sold properties, a 43.90% increase from January, 2020. **YTD 2021**: There were 118 sold properties, a 43.90% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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6			-25.00%
YTD	2021	2020	% Change
	<b>6</b>	<b>8</b>	-25.00%

## **New Listings**

24			-29.41%
YTD	2021	2020	% Change
	24	34	-29.41%

## Average Sale Price

\$4.	04M	+1	55.44%
YTD	2021	2020	% Change
	\$4.04M	\$1.58M	+155.44%

## **Average Asking Price**

\$2.7	78M		-4.61%
YTD		2020 <b>\$2.91M</b>	% Change -4.61%

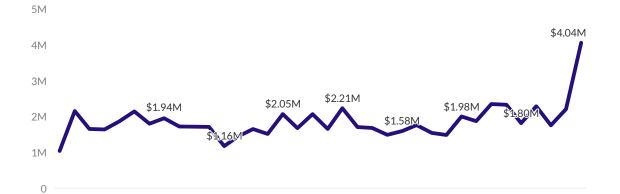
#### Days on Market Until Sale

47.00		+30.56%	
YTD	2021	2020	% Change
	47.00	36.00	+30.56%

#### Average Ask to Sell Ratio

0.9	36		-6.19%
YTD	2021 <b>0.936</b>	2020 <b>0.998</b>	% Change -6.19%

#### **Monthly Sales Price**



Overview of the average selling price based on sold listings on a monthly basis

Jan '19

\$4.04<sub>M</sub>

Jan, 2021: The average sales price was \$4.04M, a 155.44% increase from January, 2020. YTD 2021: The average sales price was \$4.04M, a 155.44% increase from January, 2020.

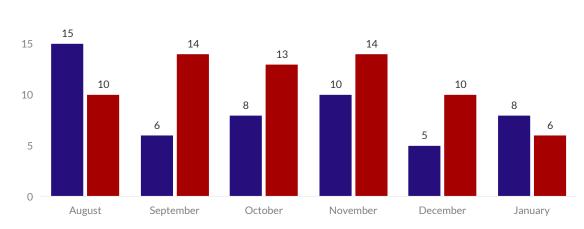
Prior Year • Current Year

## Monthly Sold Properties

Jul '19

Overview of the number of sold properties on a monthly basis

Jan '20



Jul '20

Jan '21

decrease from January, 2020. **YTD 2021**: There were 6 sold properties, a 25.00% decrease from January, 2020.

**Jan, 2021**: There were 6 sold properties, a 25.00%

Jul '18

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59		-	-37.21%
YTD	2021	2020	% Change
	59	43	+37.21%

## **New Listings**

% Change +4.11%

## Average Sale Price



#### **Average Asking Price**

\$1.12M		+12.60%	
YTD	2021	2020	% Change
	\$1.12M	\$997K	+12.60%

#### Days on Market Until Sale

12.00			-55.56%
YTD	2021	2020	% Change
	12.00	27.00	-55.56%

#### Average Ask to Sell Ratio

1.0	/1	+8.25%
YTD		% Change +8.25%

## Monthly Sales Price



\$1.14<sub>M</sub>

Jan, 2021: The average sales price was \$1.14M, a 28.74% increase from January, 2020. YTD 2021: The average sales price was \$1.14M, a 28.74% increase from January, 2020.

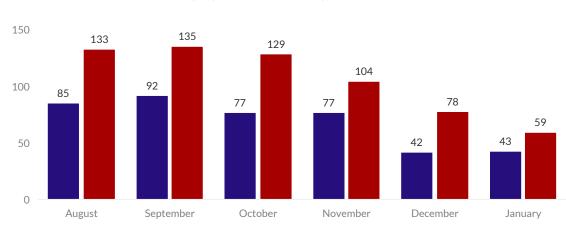
Prior Year Current Year

## 59

Jan, 2021: There were 59 sold properties, a 37.21% increase from January, 2020. YTD 2021: There were 59 sold properties, a 37.21% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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43		+	-59.26%
YTD	2021	2020	% Change
	43	27	+59.26%

## **New Listings**

68		+	-23.64%
YTD	2021	2020	% Change
	68	55	+23.64%

## Average Sale Price



## **Average Asking Price**

\$1.64M		+18.38%	
YTD	2021	2020	% Change
	\$1.64M	\$1.39M	+18.38%

#### Days on Market Until Sale

20.00			-61.54%
YTD	2021	2020	% Change
	20.00	52.00	-61.54%

#### Average Ask to Sell Ratio

1.062			+9.35%
YTD	2021	2020	% Change
	1.062	0.971	+9.35%

#### Monthly Sales Price



\$1.71<sub>M</sub>

Jan, 2021: The average sales price was \$1.71M, a 53.51% increase from January, 2020. YTD 2021: The average sales price was \$1.71M, a 53.51% increase from January, 2020.

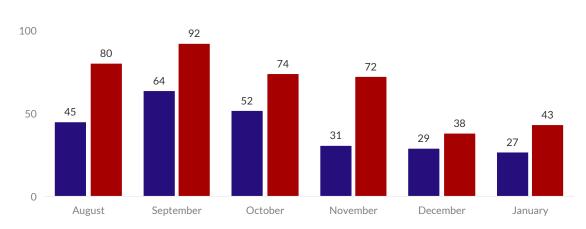
Prior Year Current Year

43

Jan, 2021: There were 43 sold properties, a 59.26% increase from January, 2020. YTD 2021: There were 43 sold properties, a 59.26% increase from January, 2020.

#### **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis





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105			+6.06%
YTD	2021	2020	% Change
	<b>105</b>	<b>99</b>	+6.06%

## **New Listings**

100				+9.93%	
Y	TD	2021 <b>166</b>	2020 <b>151</b>	% Change +9.93%	

## Average Sale Price

\$81	19K	+	43.86%
YTD	2021	2020	% Change
	\$819K	\$570K	+43.86%

## **Average Asking Price**

\$744K		+15.689	
YTD	2021	2020	% Change
	\$744K	\$643K	+15.68%

#### Days on Market Until Sale

10.00			-70.59%
YTD	2021	2020	% Change
	10.00	34.00	-70.59%

## Average Ask to Sell Ratio

1.083		+	10.03%	
YTD	2021	2020	% Change	
	1.083	0.984	+10.03%	

## Monthly Sales Price



**\$819**к

Jan, 2021: The average sales price was \$819K, a 43.86% increase from January, 2020. YTD 2021: The average sales price was \$819K, a 43.86% increase from January, 2020.

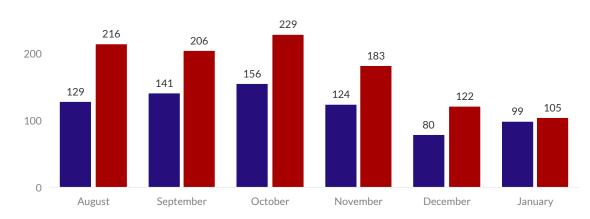
Prior Year • Current Year

## 105

Jan, 2021: There were 105 sold properties, a 6.06% increase from January, 2020. YTD 2021: There were 105 sold properties, a 6.06% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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30			-11.76%
YTD	2021	2020	% Change
	30	34	-11.76%

## **New Listings**

49			-14.04%
YTD	2021	2020	% Change
	49	57	-14.04%

## Average Sale Price

\$990K		+27.68	
YTD			% Change <b>+27.68%</b>

## **Average Asking Price**

\$953K			+8.12%
YTD	2021 <b>\$953K</b>	2020 <b>\$881K</b>	% Change +8.12%

#### Days on Market Until Sale

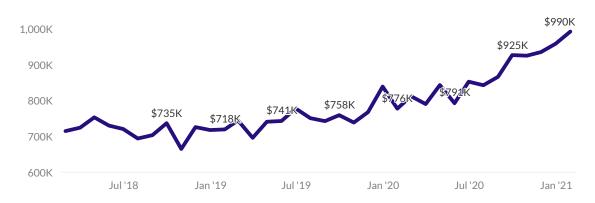
7.00			-69.57%
YTD	2021	2020	% Change
	7.00	23.00	-69.57%

#### Average Ask to Sell Ratio

1.0	61		+7.18%
YTD	2021	2020	% Change
	<b>1.061</b>	<b>0.990</b>	+ <b>7.18</b> %

#### **Monthly Sales Price**





\$990k

Jan, 2021: The average sales price was \$990K, a 27.68% increase from January, 2020. YTD 2021: The average sales price was \$990K, a 27.68% increase from January, 2020.

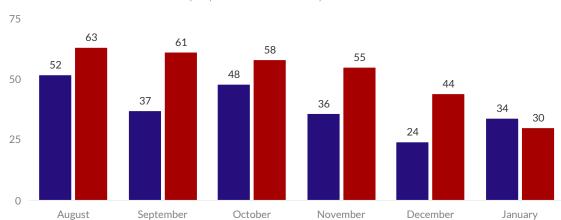
Prior Year • Current Year

## 30

Jan, 2021: There were 30 sold properties, an 11.76% decrease from January, 2020. YTD 2021: There were 30 sold properties, an 11.76% decrease from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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55		4	-57.14%
YTD	2021	2020	% Change
	55	35	+57.14%

## **New Listings**

75			-19.35%
YTD	2021	2020	% Change
	<b>75</b>	<b>93</b>	-19.35%

## Average Sale Price

\$858K		+31.32	
YTD	2021	2020	% Change
	\$858K	\$653K	+31.32%

## **Average Asking Price**

\$995K		+31.14%	
YTD	2021	2020	% Change
	<b>\$995K</b>	<b>\$759K</b>	+31.14%

#### Days on Market Until Sale

22.00			-40.54%
YTD	2021	2020	% Change
	22.00	37.00	-40.54%

## Average Ask to Sell Ratio

1.041			+5.99%
YTD	2021	2020	% Change
	1.041	0.982	+5.99%

## Monthly Sales Price





\$858к

Jan, 2021: The average sales price was \$858K, a 31.32% increase from January, 2020. YTD 2021: The average sales price was \$858K, a 31.32% increase from January, 2020.

Prior Year 

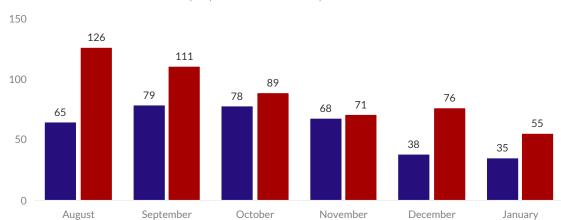
Current Year

## 55

Jan, 2021: There were 55 sold properties, a 57.14% increase from January, 2020. YTD 2021: There were 55 sold properties, a 57.14% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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**FUAD ABASOV** Broker ABR, SRS, RENE, E-PRO 647-801-3401



70		+	42.86%
YTD	2021 <b>70</b>	2020 <b>49</b>	% Change +42.86%

## **New Listings**

98		-	-46.27%
YTD	2021	2020	% Change
	98	67	+46.27%

## Average Sale Price



## **Average Asking Price**

\$1.25M		+17.82%	
YTD	2021	2020	% Change
	\$1.25M	\$1.06M	+17.82%

#### Days on Market Until Sale

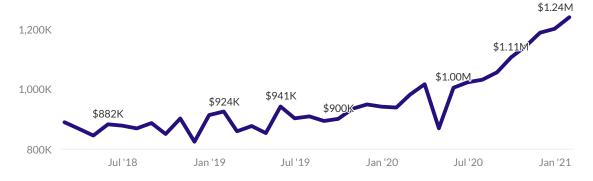
14.00			-26.32%
YTD	2021	2020	% Change
	14.00	19.00	-26.32%

#### Average Ask to Sell Ratio

1.051			+4.63%
YTD	2021	2020	% Change
	1.051	1.005	+4.63%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1,400K



\$1.24м

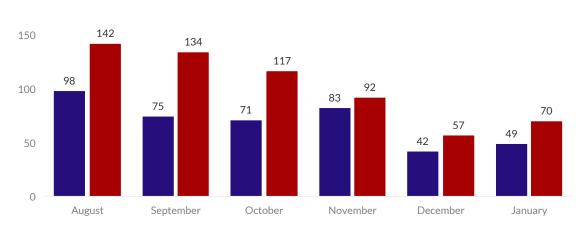
Jan, 2021: The average sales price was \$1.24M, a 32.19% increase from January, 2020. YTD 2021: The average sales price was \$1.24M, a 32.19% increase from January, 2020.

Prior Year Current Year

Jan, 2021: There were 70 sold properties, a 42.86% increase from January, 2020. YTD 2021: There were 70 sold properties, a 42.86% increase from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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39		_	+44.44%
YTD	2021	2020	% Change
	<b>39</b>	<b>27</b>	<b>+44.44</b> %

## **New Listings**

69		-	+27.78%
YTD	2021	2020	% Change
	69	54	+27.78%

## Average Sale Price



#### **Average Asking Price**

\$1.	43M		+7.34%
YTD	2021	2020	% Change
	\$1.43M	\$1.33M	+7.34%

#### Days on Market Until Sale

37.00			-17.78%
YTD	2021	2020	% Change
	37.00	45.00	-17.78%

#### Average Ask to Sell Ratio

1.0	4/		+8.74%
YTD	2021	2020	% Change
	<b>1.047</b>	<b>0.963</b>	+8.74%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.400K



\$1.37<sub>M</sub>

Jan, 2021: The average sales price was \$1.37M, a 28.28% increase from January, 2020. YTD 2021: The average sales price was \$1.37M, a 28.28% increase from January, 2020.

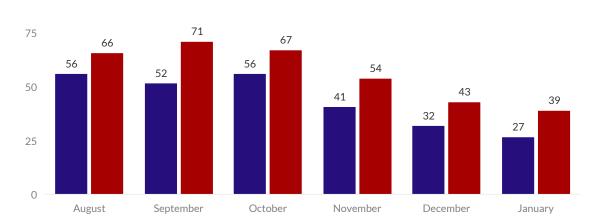
Prior Year Current Year

39

Jan, 2021: There were 39 sold properties, a 44.44% increase from January, 2020. YTD 2021: There were 39 sold properties, a 44.44% increase from January, 2020.

#### **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis



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7			-22.22%
YTD	2021	2020	% Change
	7	9	-22.22%

## **New Listings**

12			-33.33%
YTD	2021	2020	% Change
	12	18	-33.33%

## Average Sale Price



## **Average Asking Price**

\$1.	-2.31%		
YTD	2021	2020	% Change
	\$1.89M	\$1.94M	-2.31%

#### Days on Market Until Sale

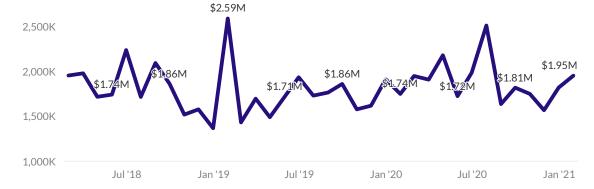
47.00		+20.51	
YTD	2021	2020	% Change
	47.00	39.00	+20.51%

#### Average Ask to Sell Ratio

0.9	48		0.12%	
YTD		2020	70 01101160	
	0.948	0.947	0.12%	

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 3,000K



\$1.95м

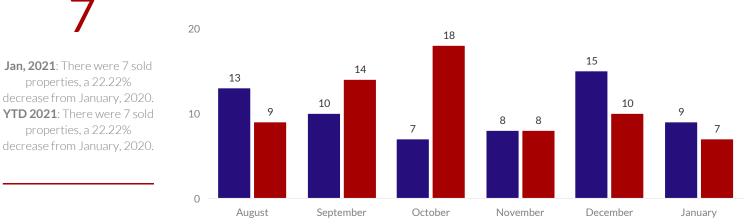
Jan, 2021: The average sales price was \$1.95M, an 11.68% increase from January, 2020. YTD 2021: The average sales price was \$1.95M, an 11.68% increase from January, 2020.

Prior Year 

Current Year

### **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis





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17			+6.25%
YTD	2021	2020	% Change
	17	16	+6.25%

## **New Listings**

24			-14.29%
YTD	2021	2020	% Change
	24	28	-14.29%

## Average Sale Price

\$78	\$783K		17.18%
YTD	2021	2020	% Change
	\$783K	\$668K	+17.18%

## **Average Asking Price**

\$812K		+19.88%	
YTD			% Change +19.88%

#### Days on Market Until Sale

10.00			-85.51%
YTD	2021	2020	% Change
	10.00	69.00	-85.51%

## Average Ask to Sell Ratio

1.0	53		+7.60%	
YTD	2021 <b>1.053</b>	2020 <b>0.978</b>	% Change +7.60%	

## Monthly Sales Price

**Jan, 2021**: There were 17

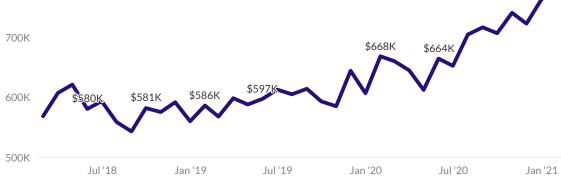
sold properties, a 6.25%

increase from January, 2020. **YTD 2021**: There were 17

sold properties, a 6.25%

increase from January, 2020.





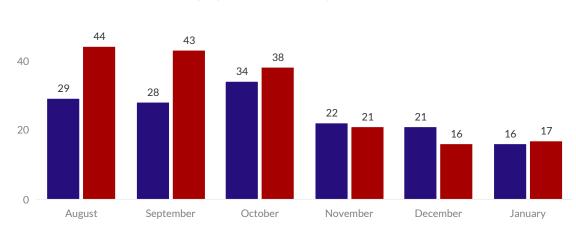
# \$783k

Jan, 2021: The average sales price was \$783K, a 17.18% increase from January, 2020. YTD 2021: The average sales price was \$783K, a 17.18% increase from January, 2020.

Prior Year Current Year

## Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





FUAD ABASOV Broker ABR, SRS, RENE, E-PRO 647-801-3401



78			0.00%
YTD	2021 <b>78</b>	2020 <b>78</b>	% Change <b>0.00%</b>

## **New Listings**

112

Т Т 4	_	-21.68%		
YTD	2021	2020	% Change	
	112	143	-21.68%	

## Average Sale Price



## **Average Asking Price**

\$1.	46M	+11.41%	
YTD	2021	2020	% Change
	\$1.46M	\$1.31M	+11.41%

#### Days on Market Until Sale

16.00			-50.00%
YTD	2021	2020	% Change
	16.00	32.00	-50.00%

#### Average Ask to Sell Ratio

1.0	58		+6.93%
YTD	2021	2020	% Change
	1.058	0.990	+6.93%

## Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis 1,600K



\$1.38м

Jan, 2021: The average sales price was \$1.38M, a 30.61% increase from January, 2020. YTD 2021: The average sales price was \$1.38M, a 30.61% increase from January, 2020.

Prior Year Current Year

## 78

Jan, 2021: There were 78 sold properties, a 0.00% decrease from January, 2020. YTD 2021: There were 78 sold properties, a 0.00% decrease from January, 2020.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

