

FUAD ABASOV Broker ABR, SRS, RENE, E-PRO 647-801-3401



1.21K +18.38% YTD 2020 2019 % Change 8.27K 8.19K 0.94% **New Listings** 

2.00K

+11.21%

YTD 2020 2019 % Change 15.1K 16.8K -10.03%

# Average Sale Price

\$1.49M

+12.20%

YTD 2020 2019 % Change **\$1.49M \$1.32M +12.90%** 

#### **Average Asking Price**

\$1.69M -0.43%

YTD 2020 2019 % Change \$1.74M \$1.67M +4.36%

#### Days on Market Until Sale

14.00 -26.32% YTD 2020 2019 % Change 16.00 20.00 -20.00%

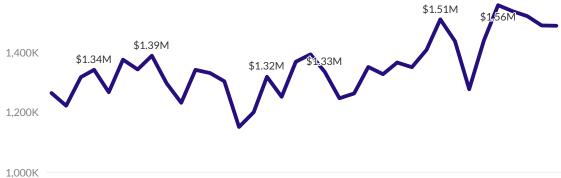
#### Average Ask to Sell Ratio

1.035 +1.92% YTD 2020 2019 % Change 1.038 1.009 +2.85%

#### **Monthly Sales Price**

1.600K

Overview of the average selling price based on sold listings on a monthly basis



\$1.49<sub>M</sub>

Oct, 2020: The average sales price was \$1.49M, a 12.20% increase from October, 2019. YTD 2020: The average sales price was \$1.49M, a 12.90% increase from October, 2019.

Prior Year 

Current Year

Jan '18 Jul '18 Jan '19 Jul '19 Jan '20 Jul '20

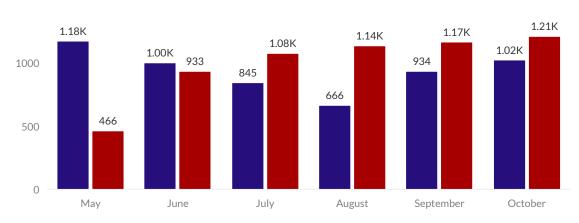
# 1.21<sub>K</sub>

Oct, 2020: There were 1.21K sold properties, an 18.38% increase from October, 2019. YTD 2020: There were 8.27K sold properties, a

0.94% increase from October, 2019.

# **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis





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264		+53.4	
YTD	2020	2019	% Change
	1750	1552	+12.76%

# **New Listings**

405

405		-	+20.90%
YTD	2020	2019	% Change
	3446	3805	-9.43%

# Average Sale Price



# **Average Asking Price**

\$1.	75M		+8.84%
YTD	2020	2019	% Change
	\$1.68M	\$1.57M	+6.80%

#### Days on Market Until Sale

20.00			-25.93%
YTD	2020	2019	% Change
	21.00	25.00	-16.00%

#### Average Ask to Sell Ratio

0.9	97		+1.59%
YTD	2020	2019	% Change
	<b>1.000</b>	<b>0.978</b>	<b>+2.28%</b>

# **Monthly Sales Price**



\$1.51<sub>M</sub>

Oct, 2020: The average sales price was \$1.51M, a 19.16% increase from October, 2019. YTD 2020: The average sales price was \$1.40M, a 14.13% increase from October, 2019.

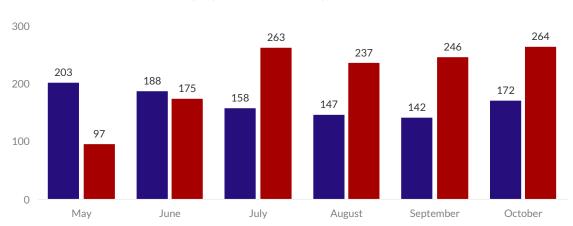
Prior Year Current Year

# 264

Oct, 2020: There were 264 sold properties, a 53.49% increase from October, 2019. YTD 2020: There were 1750 sold properties, a 12.76% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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44		-	+37.50%
YTD	2020 <b>334</b>	2019 <b>325</b>	% Change +2.77%

### **New Listings**

88		-	+25.71%
YTD	2020	2019	% Change
	793	885	-10.40%

# Average Sale Price

¢1 E111

	\$1.51M	\$1.37M	+10.36%
YTD	2020	2019	% Change
<b>DI.</b> 3	) <del>4</del>  V		+8.26%

# **Average Asking Price**

\$1.	69M		+4.10%
YTD	2020	2019	% Change
	\$1.71M	\$1.57M	+8.90%

#### Days on Market Until Sale

21.00			-19.23%	
YTD	2020	2019	% Change	
	20.00	27.00	-25.93%	

#### Average Ask to Sell Ratio

0.9	9/		+2.33%
YTD	2020	2019	% Change
	1.001	0.979	+2.28%

# Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.54м

**Oct, 2020**: The average sales price was \$1.54M, an 8.26% increase from October, 2019. **YTD 2020**: The average sales price was \$1.51M, a 10.36% increase from October, 2019.

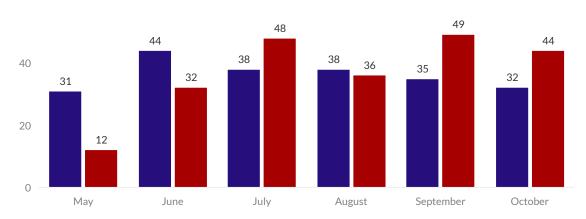
Prior Year 

Current Year

Oct, 2020: There were 44 sold properties, a 37.50% increase from October, 2019. YTD 2020: There were 334 sold properties, a 2.77% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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170		-	+30.77%
YTD	2020	2019	% Change
	<b>1229</b>	<b>1149</b>	<b>+6.96%</b>

# **New Listings**

300			-7.41%
YTD	2020	2019	% Change
	2803	3503	-19.98%

# Average Sale Price

\$1.	5/M		+9.06%
YTD	2020	2019	% Change
	\$1.51M	\$1.37M	+9.65%

# **Average Asking Price**

\$1.	81M		+4.86%
YTD	2020	2019	% Change
	\$1.78M	\$1.67M	+6.37%

#### Days on Market Until Sale

27.00			-15.63%
YTD	2020	2019	% Change
	25.00	32.00	-21.88%

#### Average Ask to Sell Ratio

0.984			0.95%
YTD	2020	2019	% Change
	1.000	0.970	+3.18%

# Monthly Sales Price





\$1.57м

Oct, 2020: The average sales price was \$1.57M, a 9.06% increase from October, 2019. YTD 2020: The average sales price was \$1.51M, a 9.65% increase from October, 2019.

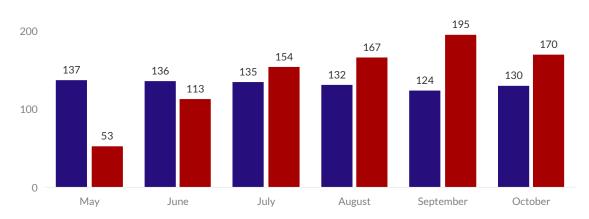
Prior Year Current Year

# 170

Oct, 2020: There were 170 sold properties, a 30.77% increase from October, 2019. YTD 2020: There were 1229 sold properties, a 6.96% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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351		+15.08%	
YTD	2020	2019	% Change
	2717	2573	+5.60%

# **New Listings**

520

23(	J	+8.83		
YTD	2020	2019	% Change	
	4700	5276	-10.92%	

# Average Sale Price

**44 22 14** 

YID	2020		% Change +12.77%	
VÆD	0000	0040	07.61	
ФТ.	ZZIVI		+2.88%	

# **Average Asking Price**

\$1.53M			+1.33%
YTD	2020	2019	% Change
	\$1.47M	\$1.38M	+6.37%

#### Days on Market Until Sale

15.00			-40.00%
YTD	2020	2019	% Change
	18.00	21.00	-14.29%

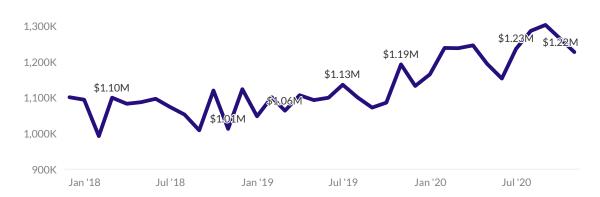
#### Average Ask to Sell Ratio

1.0	05		+2.09%
YTD	2020	2019	% Change
	0.998	0.980	+1.88%

#### **Monthly Sales Price**

1.400K

Overview of the average selling price based on sold listings on a monthly basis



\$1.22м

Oct, 2020: The average sales price was \$1.22M, a 2.88% increase from October, 2019. YTD 2020: The average sales price was \$1.25M, a 12.77% increase from October, 2019.

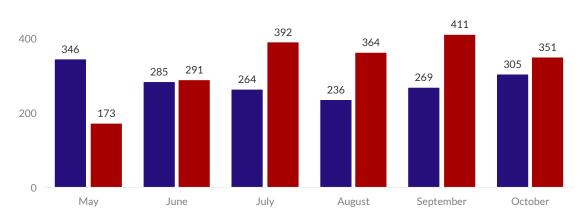
Prior Year Current Year

# 351

Oct, 2020: There were 351 sold properties, a 15.08% increase from October, 2019. YTD 2020: There were 2717 sold properties, a 5.60% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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20:	5	+28.939	
YTD	2020	2019	% Change
	1571	1473	+6.65%

# **New Listings**

2/0

308		+26.0		
YTD	2020	2019	% Change	
	3104	3486	-10.96%	

# Average Sale Price



# **Average Asking Price**

\$1.60M			-2.12%
YTD			% Change +11.36%

#### Days on Market Until Sale

18.	00	-40.00	
YTD	2020	2019	% Change
	17.00	27.00	-37.04%

#### Average Ask to Sell Ratio

1.032			+3.07%	
YTD	2020	2019	% Change	
	<b>1.027</b>	<b>0.989</b>	+3.82%	

#### **Monthly Sales Price**





# \$1.43м

Oct, 2020: The average sales price was \$1.43M, an 11.62% increase from October, 2019. YTD 2020: The average sales price was \$1.40M, a 13.13% increase from October, 2019.

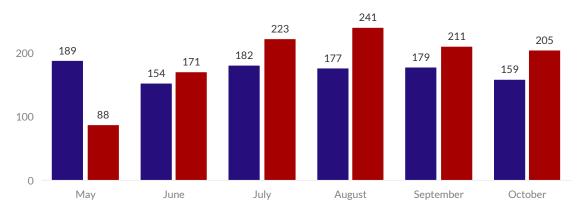
Prior Year Current Year

205

Oct, 2020: There were 205 sold properties, a 28.93% increase from October, 2019. YTD 2020: There were 1571 sold properties, a 6.65% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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13		-	+62.50%
YTD	2020	2019	% Change
	119	72	+65.28%

# **New Listings**

74

0	20			-31.58%
	YTD	2020	201,	% Change

# Average Sale Price



#### **Average Asking Price**

\$2.67M		+19.06%	
YTD	2020	2019	% Change
	\$2.52M	\$2.26M	+11.56%

#### Days on Market Until Sale

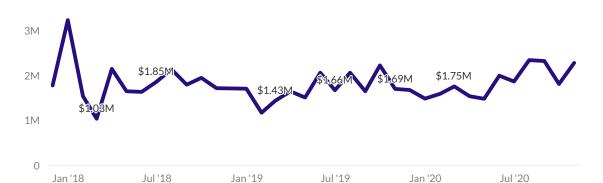
48.00			-36.84%
YTD	2020	2019	% Change
	43.00	46.00	-6.52%

#### Average Ask to Sell Ratio

0.9	5/		+3.05%	
YTD	2020	2019	% Change	
	<b>0.963</b>	<b>0.945</b>	+1.95%	

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 4M



\$2.27<sub>M</sub>

Oct, 2020: The average sales price was \$2.27M, a 34.24% increase from October, 2019. YTD 2020: The average sales price was \$1.97M, a 12.14% increase from October, 2019.

Prior Year • Current Year

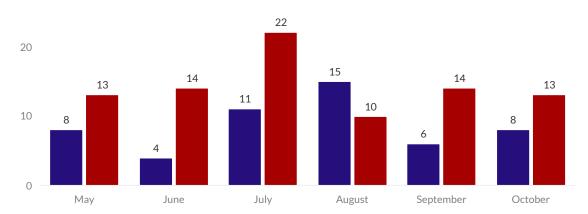


13

Oct, 2020: There were 13 sold properties, a 62.50% increase from October, 2019. YTD 2020: There were 119 sold properties, a 65.28% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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129		+67.50	
YTD	2020	2019	% Change
	902	784	+15.05%

# **New Listings**

178

1/8	8	+	+11.25%
YTD	2020	2019	% Change
	1503	1805	-16.73%

# Average Sale Price

\$1.	04M	+16.949	
YTD	2020	2019	% Change
	\$993K	\$866K	+14.56%

# **Average Asking Price**

\$1.15M		+13.13%	
YTD	2020	2019	% Change
	\$1.07M	\$984K	+8.53%

#### Days on Market Until Sale

16.00			-30.43%	
YTD	2020	2019	% Change	
	17.00	27.00	-37.04%	

#### Average Ask to Sell Ratio

1.0	01	+1.32%
YTD		% Change <b>+2.28%</b>

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.100K



\$1.04м

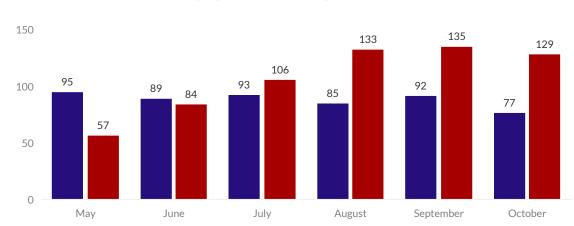
Oct, 2020: The average sales price was \$1.04M, a 16.94% increase from October, 2019. YTD 2020: The average sales price was \$993K, a 14.56% increase from October, 2019.

Prior Year Current Year

Oct, 2020: There were 129 sold properties, a 67.53% increase from October, 2019. YTD 2020: There were 902 sold properties, a 15.05% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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74		-	-42.31%
YTD	2020	2019	% Change
	<b>575</b>	<b>494</b>	+16.40%

# **New Listings**

100

100		FZU.UU%
2020	2019	% Change
1090	1317	-17.24%
	2020	2020 2019

# Average Sale Price



#### **Average Asking Price**

\$1.77M		+	45.52%
YTD		2019 <b>\$1.41M</b>	% Change +9.03%

#### Days on Market Until Sale

20.00			-50.00%
YTD	2020	2019	% Change
	24.00	29.00	-17.24%

#### Average Ask to Sell Ratio

1.0	03		+2.74%
YTD	2020	2019	% Change
	<b>0.996</b>	<b>0.980</b>	<b>+1.62%</b>

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.400K



\$1.27<sub>M</sub>

Oct, 2020: The average sales price was \$1.27M, an 8.85% increase from October, 2019. YTD 2020: The average sales price was \$1.25M, a 14.43% increase from October, 2019.

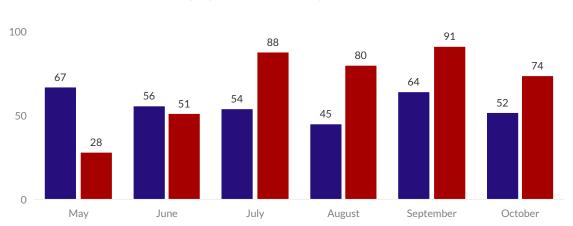
Prior Year 

Current Year



# Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



sold properties, a 42.31% increase from October, 2019. **YTD 2020**: There were 575 sold properties, a 16.40%

**Oct, 2020**: There were 74

increase from October, 2019.



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228		+	+46.15%	
YTD	2020	2019	% Change	
	1793	1291	+38.88%	

# **New Listings**

252

25	2		+4.56%
YTD	2020	2019	% Change
	2462	2574	-4.35%

# Average Sale Price

\$668K		+	20.52%
YTD	2020	2019	% Change
	\$626K	\$549K	+14.08%

# **Average Asking Price**

\$681K		+	10.72%
YTD	2020	2019	% Change
	\$659K	\$606K	+8.85%

#### Days on Market Until Sale

15.00			-53.13%	
YTD	2020	2019	% Change	
	20.00	29.00	-31.03%	

#### Average Ask to Sell Ratio

1.0	14		+3.74%	
YTD	2020	2019	% Change	
	1.002	0.982	+2.10%	

# **Monthly Sales Price**



**\$668**k

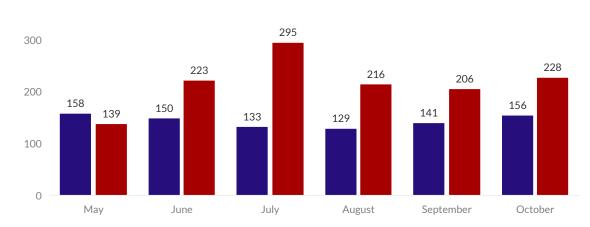
Oct, 2020: The average sales price was \$668K, a 20.52% increase from October, 2019. YTD 2020: The average sales price was \$626K, a 14.08% increase from October, 2019.

Prior Year Current Year

Oct, 2020: There were 228 sold properties, a 46.15% increase from October, 2019. YTD 2020: There were 1793 sold properties, a 38.88% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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58		+20.83	
YTD	2020	2019	% Change
	478	435	+9.89%

# **New Listings**

85		-	+19.72%
YTD	2020	2019	% Change
	748	941	-20.51%

# Average Sale Price

\$923K		+	25.25%
TD			0
	\$852K	\$740K	+15.06%
	5 <b>92</b>	TD 2020	

# **Average Asking Price**

\$955K		+	18.87%
YTD	2020	2019	% Change
	<b>\$910K</b>	<b>\$833K</b>	+9.22%

#### Days on Market Until Sale

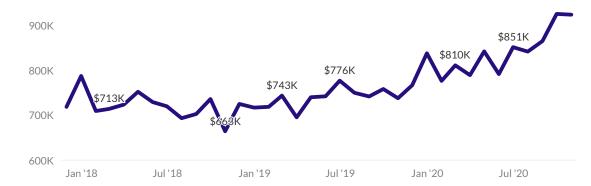
16.00			-46.67%
YTD	2020	2019	% Change
	16.00	29.00	-44.83%

#### Average Ask to Sell Ratio

1.0	06		+2.66%	
YTD	2020	2019	% Change	
	<b>0.999</b>	<b>0.980</b>	<b>+1.93%</b>	

# Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis 1,000K



**\$923**k

Oct, 2020: The average sales price was \$923K, a 25.25% increase from October, 2019. YTD 2020: The average sales price was \$852K, a 15.06% increase from October, 2019.

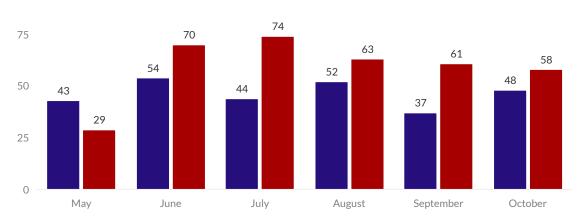
Prior Year Current Year

58

Oct, 2020: There were 58 sold properties, a 20.83% increase from October, 2019. YTD 2020: There were 478 sold properties, a 9.89% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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89		-	+14.10%
YTD	2020	2019	% Change
	<b>867</b>	<b>642</b>	+35.05%

# **New Listings**

117

11.			-29.94%
YTD	2020	2019	% Change
	1274	1760	-27.61%

# Average Sale Price

\$73	39K		+7.95%	
YTD	2020	2019	% Change	
	\$678K	\$594K	+14.16%	

# **Average Asking Price**

\$806K		+11.4	
YTD		2019 <b>\$731K</b>	% Change +5.36%

#### Days on Market Until Sale

24.00			-55.56%
YTD	2020	2019	% Change
	33.00	44.00	-25.00%

# Average Ask to Sell Ratio

1.0	04		+4.11%
YTD	2020	2019	% Change
	0.991	0.968	+2.43%

# **Monthly Sales Price**



Jan '19



\$739k

Oct, 2020: The average sales price was \$739K, a 7.95% increase from October, 2019. YTD 2020: The average sales price was \$678K, a 14.16% increase from October, 2019.

Prior Year Current Year

Jan '18

Jul '18

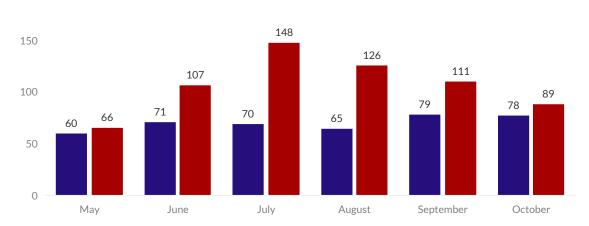
Oct, 2020: There were 89 sold properties, a 14.10% increase from October, 2019. YTD 2020: There were 867 sold properties, a 35.05% increase from October, 2019.

#### Monthly Sold Properties

Jul '19

Overview of the number of sold properties on a monthly basis

Jan '20



Jul '20

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117	7	-	-64.79%
YTD	2020	2019	% Change
	971	924	+5.09%

# **New Listings**

150

150	J	+	+23.97%
YTD	2020	2019	% Change
	1445	1669	-13.42%

# Average Sale Price

\$1.	14M	+	22.34%
YTD	2020	2019	% Change
	\$1.04M	\$898K	+15.63%

# **Average Asking Price**

\$1.27M		+22.58%	
YTD	2020	2019	% Change
	\$1.14M	\$1.02M	+11.53%

#### Days on Market Until Sale

20.00			0.00%
YTD	2020	2019	% Change
	17.00	22.00	-22.73%

#### Average Ask to Sell Ratio

1.0	18		+3.08%
YTD	2020	2019	% Change
	1.005	0.986	+2.00%

# **Monthly Sales Price**



\$1.14<sub>M</sub>

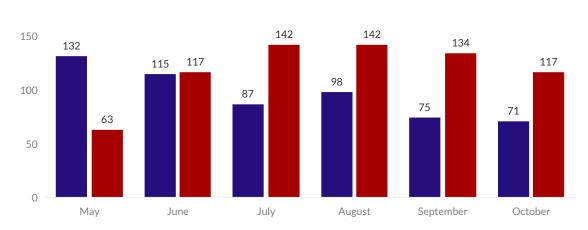
Oct, 2020: The average sales price was \$1.14M, a 22.34% increase from October, 2019. YTD 2020: The average sales price was \$1.04M, a 15.63% increase from October, 2019.

Prior Year Current Year

Oct, 2020: There were 117 sold properties, a 64.79% increase from October, 2019. YTD 2020: There were 971 sold properties, a 5.09% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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0 2019	% Change +10.48%
	0 2019 <b>439</b>

# **New Listings**

95			-8.65%
YTD	2020	2019	% Change
	918	1163	-21.07%

# Average Sale Price



#### **Average Asking Price**

\$1.	50M		+7.33%
YTD			% Change
	\$1.47M	\$1.36M	+8.77%

#### Days on Market Until Sale

25.00			-21.88%
YTD	2020	2019	% Change
	28.00	36.00	-22 22%

#### Average Ask to Sell Ratio

1.0	01		+3.23%
YTD	2020	2019	% Change
	0.985	0.970	+1.56%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.400K



\$1.25м

Oct, 2020: The average sales price was \$1.25M, a 12.60% increase from October, 2019. YTD 2020: The average sales price was \$1.19M, a 17.57% increase from October, 2019.

Prior Year 

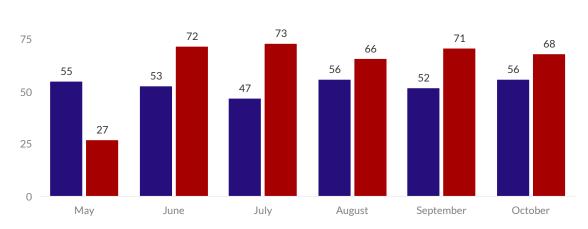
Current Year

# 68

Oct, 2020: There were 68 sold properties, a 21.43% increase from October, 2019. YTD 2020: There were 485 sold properties, a 10.48% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





**FUAD ABASOV** Broker ABR, SRS, RENE, E-PRO 647-801-3401



18		+157.14%	
YTD	2020	2019	% Change
	92	91	+1.10%

# **New Listings**

2/			-27.03%
YTD	2020	2019	% Change
	209	302	-30.79%

# Average Sale Price



# **Average Asking Price**

\$2.09M			-7.24%
YTD		2019 <b>\$2.09M</b>	% Change -1.52%

#### Days on Market Until Sale

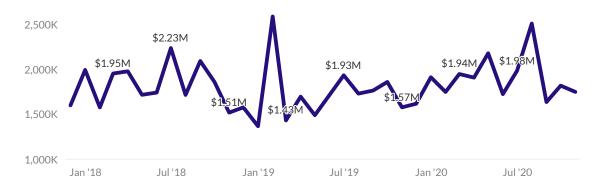
25.00			-45.65%
YTD	2020	2019	% Change
	27.00	33.00	-18.18%

#### Average Ask to Sell Ratio

0.988			+5.11%
YTD	2020	2019	% Change
	<b>0.982</b>	<b>0.964</b>	+1.91%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 3,000K



\$1.75м

Oct, 2020: The average sales price was \$1.75M, a 10.94% increase from October, 2019. YTD 2020: The average sales price was \$1.86M, a 9.44% increase from October, 2019.

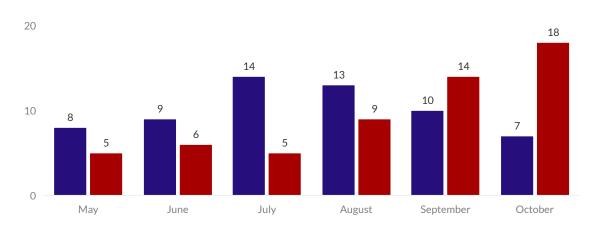
Prior Year Current Year

18

Oct, 2020: There were 18 sold properties, a 157.14% increase from October, 2019. YTD 2020: There were 92 sold properties, a 1.10% increase from October, 2019.

### **Monthly Sold Properties**

Overview of the number of sold properties on a monthly basis





**FUAD ABASOV** Broker ABR, SRS, RENE, E-PRO 647-801-3401

+10.51%



#### **Sold Properties**

1.07K		+45.6	
YTD	2020	2019	% Change

7.23K

# **New Listings**

1.49K		+17.3	
YTD	2020	2019	% Change
	13.1K	14.1K	-7.07%

+17 38%

# Average Sale Price

¢1 12N1

	\$1.09M	\$956K	+13.82%
YTD	2020	2019	% Change
ΦТ.	TZIVI		+9.54%

# **Average Asking Price**

7.99K

\$1.	25M		+3.01%
YTD	2020	2019	% Change
	\$1 22M	\$1 14M	+6.88%

#### Days on Market Until Sale

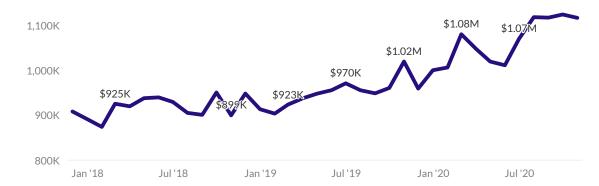
14.00			-39.13%
YTD	2020	2019	% Change
	16.00	21.00	-23.81%

#### Average Ask to Sell Ratio

1.0	09		+2.36%
YTD	2020	2019	% Change
	1.003	0.983	+1.97%

#### **Monthly Sales Price**

Overview of the average selling price based on sold listings on a monthly basis 1.200K



\$1.12<sub>M</sub>

Oct, 2020: The average sales price was \$1.12M, a 9.54% increase from October, 2019. YTD 2020: The average sales price was \$1.09M, a 13.82% increase from October, 2019.

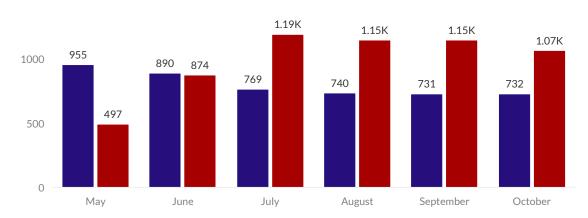
Prior Year • Current Year

# 1.07K

**Oct, 2020**: There were 1.07K sold properties, a 45.63% increase from October, 2019. YTD 2020: There were 7.99K sold properties, a 10.51% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





FUAD ABASOV Broker ABR, SRS, RENE, E-PRO 647-801-3401



38		+11.769	
YTD	2020	2019	% Change
	310	273	+13.55%

# **New Listings**

36		-	+20.00%
YTD	2020	2019	% Change
	373	455	-18.02%

# Average Sale Price

\$74	41K	+	26.72%
YTD			% Change +15.34%

#### **Average Asking Price**

\$738K		+17.68%	
YTD	2020	2019	% Change
	<b>\$699K</b>	<b>\$636K</b>	+9.95%

#### Days on Market Until Sale

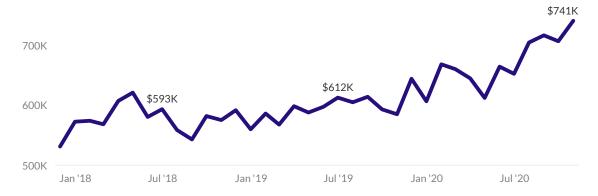
14.00			-65.85%
YTD	2020	2019	% Change
	22.00	35.00	-37.14%

# Average Ask to Sell Ratio

1.0	02		+2.32%
YTD	2020	2019	% Change
	<b>0.996</b>	<b>0.980</b>	<b>+1.62%</b>

#### **Monthly Sales Price**



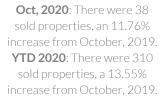


\$741k

Oct, 2020: The average sales price was \$741K, a 26.72% increase from October, 2019. YTD 2020: The average sales price was \$687K, a 15.34% increase from October, 2019.

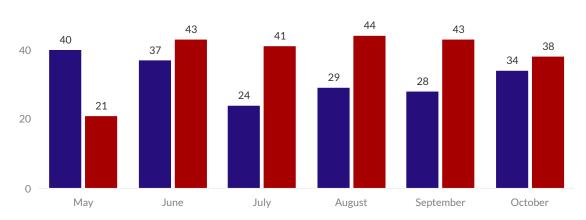
Prior Year Current Year

# 38



#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





**FUAD ABASOV** Broker ABR, SRS, RENE, E-PRO 647-801-3401



177		+59.469	
YTD	2020	2019	% Change
	1316	1138	+15.64%

# **New Listings**

202

203	3		+9.14%
YTD	2020 <b>1913</b>	2019 <b>2073</b>	% Change -7.72%

# Average Sale Price



# **Average Asking Price**

\$1.36M		+16.67%	
YTD	2020	2019	% Change
	\$1.31M	\$1.19M	+10.27%

#### Days on Market Until Sale

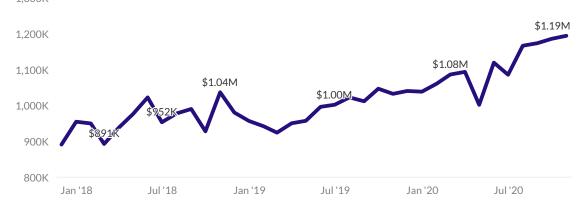
15.	00		-50.00%
YTD	2020	2019	% Change
	20.00	29.00	-31.03%

#### Average Ask to Sell Ratio

1.007			+3.13%	
YTD	2020	2019	% Change	
	1.001	0.979	+2.33%	

# **Monthly Sales Price**





\$1.19<sub>M</sub>

Oct, 2020: The average sales price was \$1.19M, a 15.68% increase from October, 2019. YTD 2020: The average sales price was \$1.13M, a 14.32% increase from October, 2019.

Prior Year 

Current Year

Oct, 2020: There were 177 sold properties, a 59.46% increase from October, 2019. YTD 2020: There were 1316 sold properties, a 15.64% increase from October, 2019.

#### Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

