



FUAD ABASOV
 Broker ABR, SRS, RENE, E-PRO
 647-801-3401



Sold Properties

455 -61.38%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 2731 | 3718 | -26.55% |

New Listings

941 -62.64%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 5208 | 8080 | -35.54% |

Average Sale Price

\$1.42M +2.10%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.43M | \$1.33M | +7.52% |

Average Asking Price

\$1.85M +13.22%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.76M | \$1.68M | +5.02% |

Days on Market Until Sale

22.00 +37.50%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 18.00 | 20.00 | -10.00% |

Average Ask to Sell Ratio

1.007 -0.61%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.038 | 1.009 | +2.90% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.42M

May, 2020: The average sales price was \$1.42M, a 2.10% increase from May, 2019. **YTD 2020:** The average sales price was \$1.43M, a 7.52% increase from May, 2019.

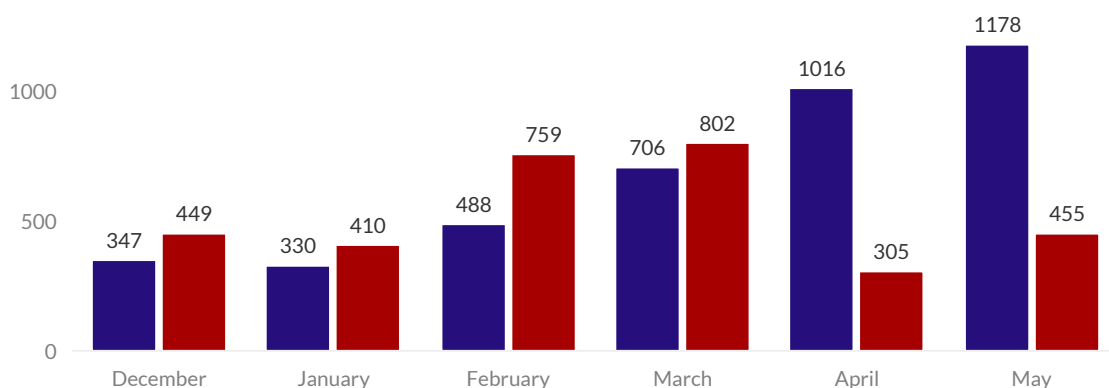
455

May, 2020: There were 455 sold properties, a 61.38% decrease from May, 2019.

YTD 2020: There were 2731 sold properties, a 26.55% decrease from May, 2019.

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis





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Sold Properties

90 -55.67%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 560 | 745 | -24.83% |

New Listings

215 -58.57%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 1207 | 1995 | -39.50% |

Average Sale Price

\$1.36M +12.59%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.35M | \$1.20M | +12.83% |

Average Asking Price

\$1.68M +12.18%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.67M | \$1.52M | +10.02% |

Days on Market Until Sale

35.00 +66.67%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 24.00 | 24.00 | 0.00% |

Average Ask to Sell Ratio

0.968 -0.97%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.003 | 0.976 | +2.71% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.36M

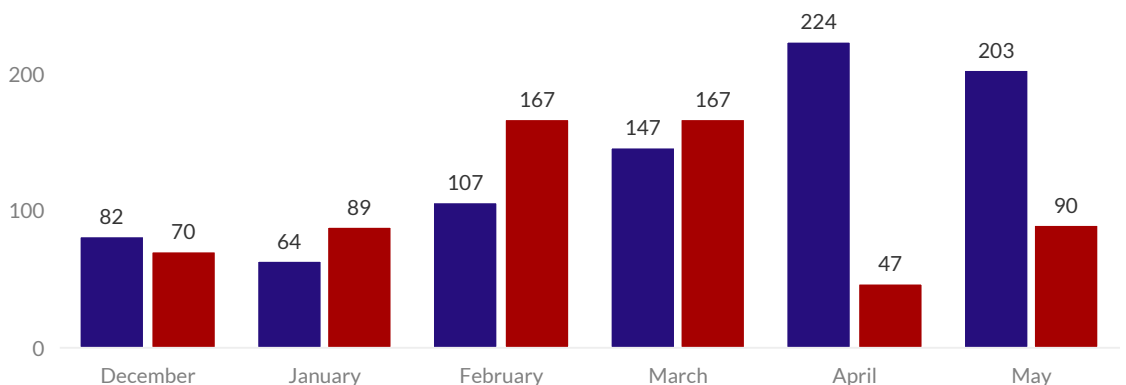
May, 2020: The average sales price was \$1.36M, a 12.59% increase from May, 2019. **YTD 2020:** The average sales price was \$1.35M, a 12.83% increase from May, 2019.

90

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year



May, 2020: There were 90 sold properties, a 55.67% decrease from May, 2019.
YTD 2020: There were 560 sold properties, a 24.83% decrease from May, 2019.



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Sold Properties

11 -64.52%

| YTD | 2020 | 2019 | % Change |
|-----|------------|------------|---------------|
| | 126 | 138 | -8.70% |

New Listings

56 -54.47%

| YTD | 2020 | 2019 | % Change |
|-----|------------|------------|----------------|
| | 278 | 489 | -43.15% |

Average Sale Price

\$1.46M +5.77%

| YTD | 2020 | 2019 | % Change |
|-----|----------------|----------------|----------------|
| | \$1.51M | \$1.36M | +11.41% |

Average Asking Price

\$1.71M +12.68%

| YTD | 2020 | 2019 | % Change |
|-----|----------------|----------------|---------------|
| | \$1.73M | \$1.59M | +8.73% |

Days on Market Until Sale

21.00 0.00%

| YTD | 2020 | 2019 | % Change |
|-----|--------------|--------------|----------------|
| | 21.00 | 24.00 | -12.50% |

Average Ask to Sell Ratio

0.983 -0.77%

| YTD | 2020 | 2019 | % Change |
|-----|--------------|--------------|---------------|
| | 1.008 | 0.982 | +2.62% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



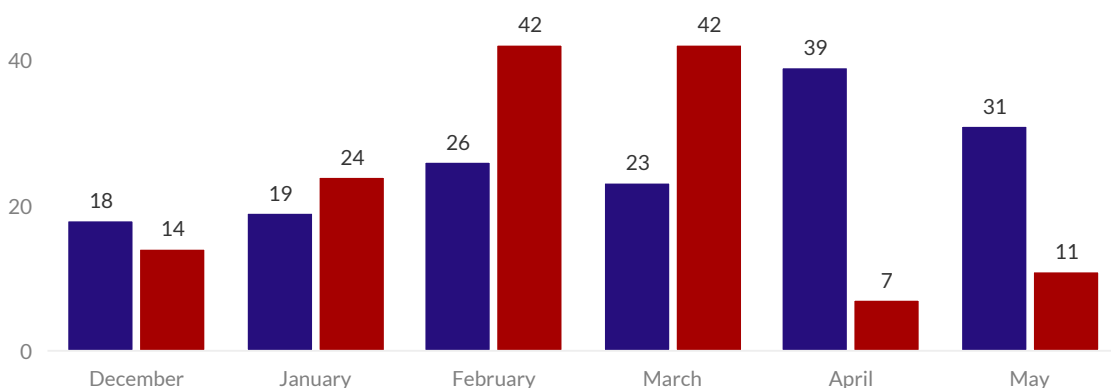
\$1.46M

May, 2020: The average sales price was \$1.46M, a 5.77% increase from May, 2019. **YTD 2020:** The average sales price was \$1.51M, an 11.41% increase from May, 2019.

11

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 11 sold properties, a 64.52% decrease from May, 2019.
YTD 2020: There were 126 sold properties, an 8.70% decrease from May, 2019.



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Sold Properties

52 -62.04%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 428 | 492 | -13.01% |

New Listings

170 -64.36%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 994 | 1702 | -41.60% |

Average Sale Price

\$1.31M -4.41%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.43M | \$1.37M | +4.38% |

Average Asking Price

\$1.83M +11.07%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.77M | \$1.68M | +5.34% |

Days on Market Until Sale

31.00 +10.71%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 26.00 | 32.00 | -18.75% |

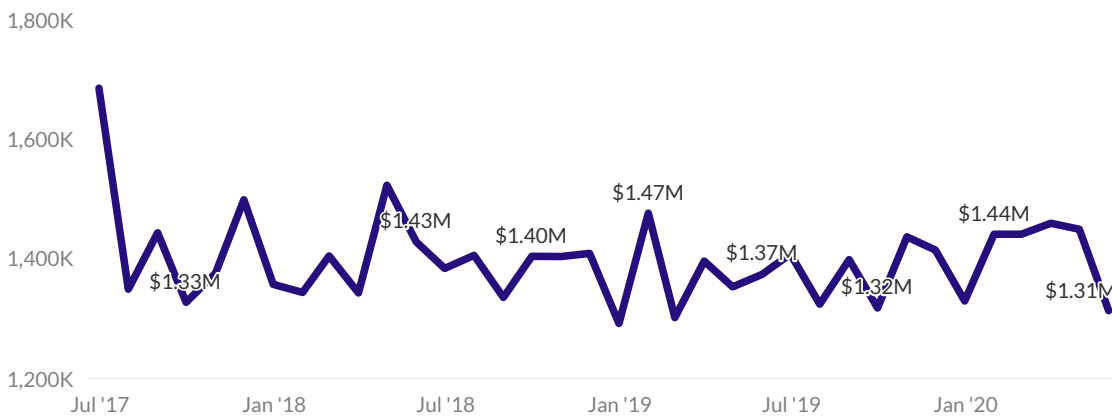
Average Ask to Sell Ratio

0.983 +1.06%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.009 | 0.966 | +4.49% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.31M

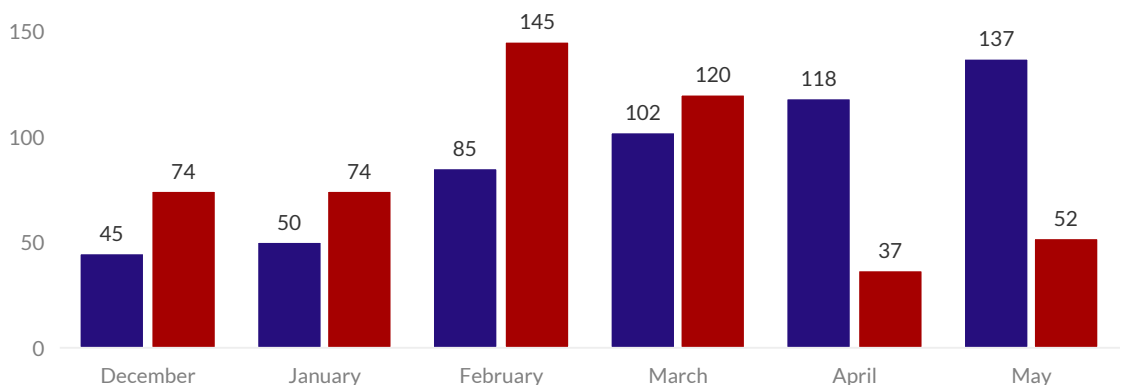
May, 2020: The average sales price was \$1.31M, a 4.41% decrease from May, 2019.

YTD 2020: The average sales price was \$1.43M, a 4.38% increase from May, 2019.

52

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 52 sold properties, a 62.04% decrease from May, 2019.

YTD 2020: There were 428 sold properties, a 13.01% decrease from May, 2019.



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Sold Properties

85 -55.03%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 518 | 622 | -16.72% |

New Listings

174 -62.58%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 1031 | 1683 | -38.74% |

Average Sale Price

\$1.36M +11.16%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.34M | \$1.22M | +10.06% |

Average Asking Price

\$1.65M +15.44%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.63M | \$1.49M | +9.38% |

Days on Market Until Sale

27.00 +12.50%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 21.00 | 26.00 | -19.23% |

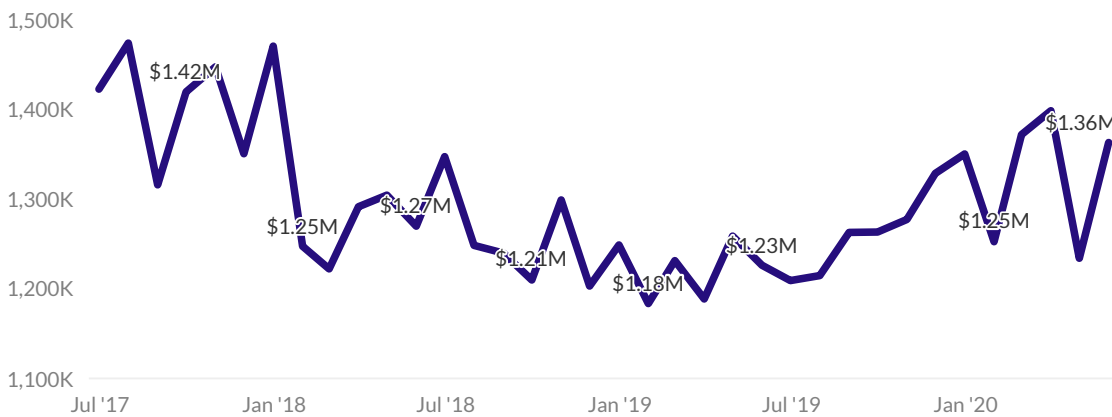
Average Ask to Sell Ratio

0.983 -0.49%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.027 | 0.983 | +4.45% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



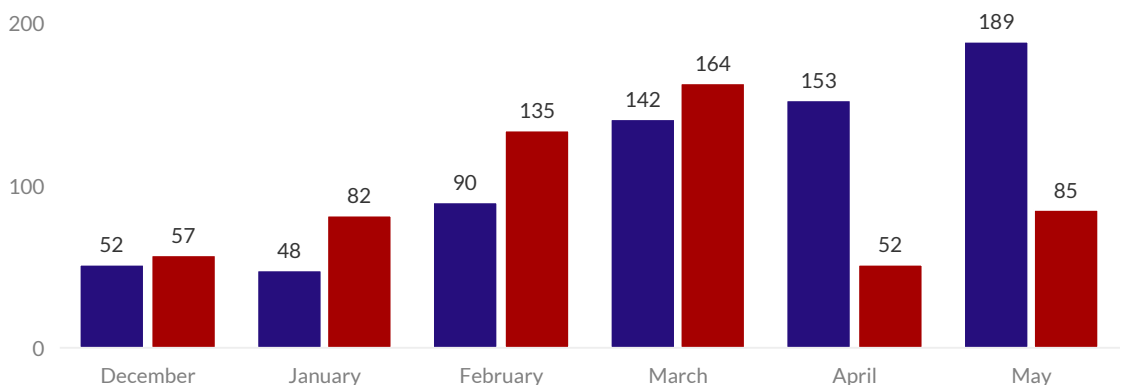
\$1.36M

May, 2020: The average sales price was \$1.36M, an 11.16% increase from May, 2019. **YTD 2020:** The average sales price was \$1.34M, a 10.06% increase from May, 2019.

85

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 85 sold properties, a 55.03% decrease from May, 2019.

YTD 2020: There were 518 sold properties, a 16.72% decrease from May, 2019.



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Sold Properties

168 -51.45%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 905 | 1214 | -25.45% |

New Listings

302 -59.30%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 1723 | 2590 | -33.47% |

Average Sale Price

\$1.14M +3.69%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.21M | \$1.09M | +11.06% |

Average Asking Price

\$1.46M +6.78%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.46M | \$1.36M | +7.66% |

Days on Market Until Sale

26.00 +62.50%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 21.00 | 20.00 | +5.00% |

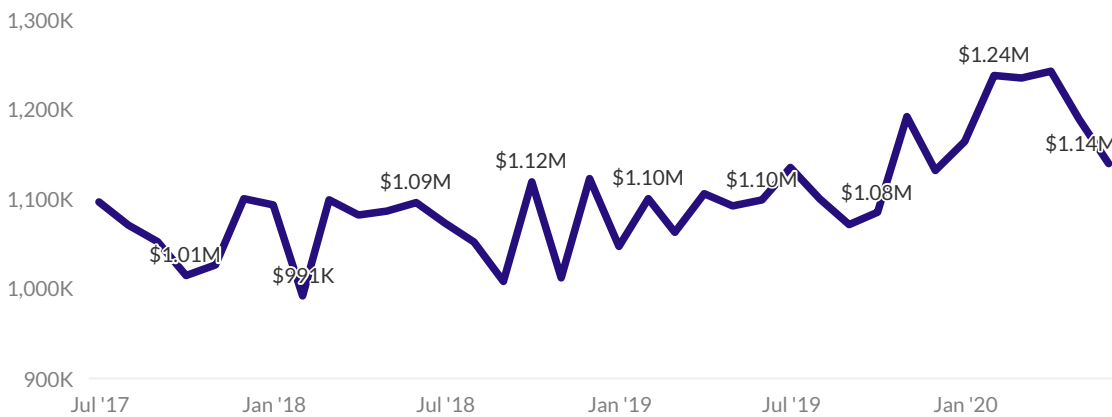
Average Ask to Sell Ratio

0.978 -0.57%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.997 | 0.980 | +1.72% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



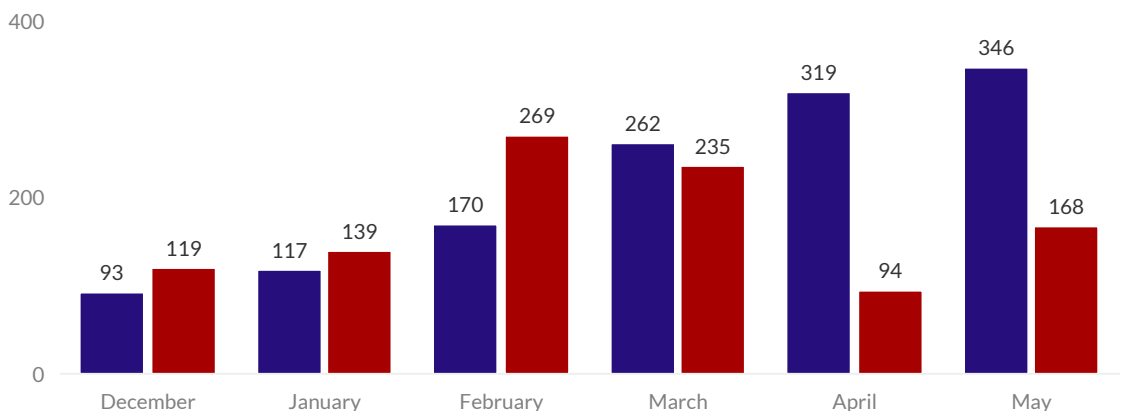
\$1.14M

May, 2020: The average sales price was \$1.14M, a 3.69% increase from May, 2019. **YTD 2020:** The average sales price was \$1.21M, an 11.06% increase from May, 2019.

168

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 168 sold properties, a 51.45% decrease from May, 2019.
YTD 2020: There were 905 sold properties, a 25.45% decrease from May, 2019.



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Sold Properties

25 -62.69%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 188 | 223 | -15.70% |

New Listings

77 -61.31%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 411 | 688 | -40.26% |

Average Sale Price

\$1.14M +6.01%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.14M | \$1.08M | +5.70% |

Average Asking Price

\$1.46M +8.74%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.46M | \$1.43M | +2.20% |

Days on Market Until Sale

24.00 -7.69%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 25.00 | 27.00 | -7.41% |

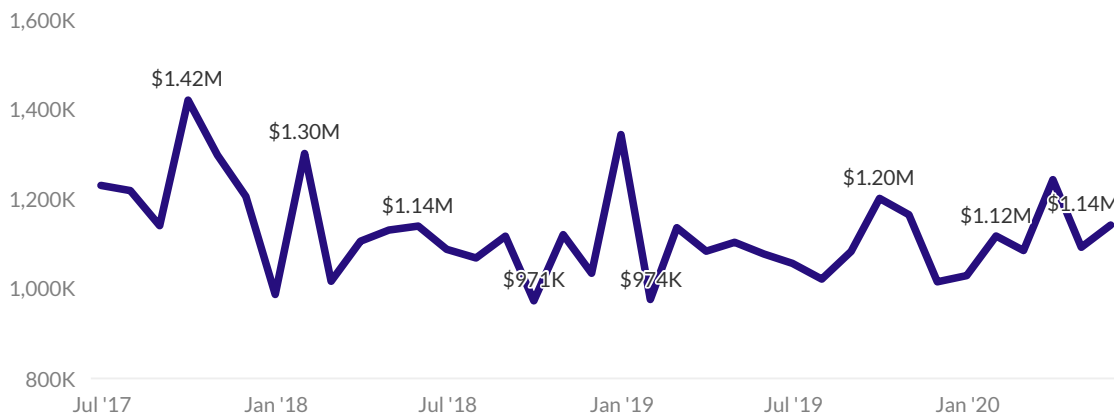
Average Ask to Sell Ratio

0.970 -1.72%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.992 | 0.985 | 0.70% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



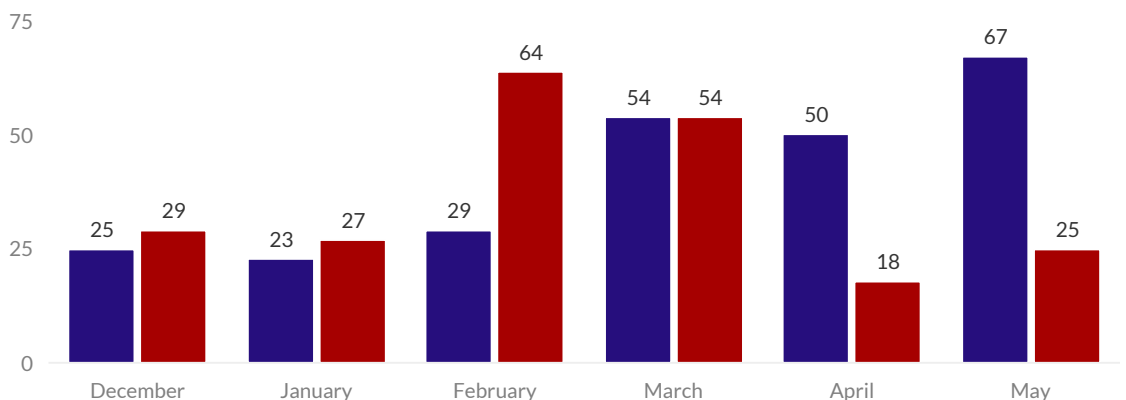
\$1.14M

May, 2020: The average sales price was \$1.14M, a 6.01% increase from May, 2019. **YTD 2020:** The average sales price was \$1.14M, a 5.70% increase from May, 2019.

25

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 25 sold properties, a 62.69% decrease from May, 2019.
YTD 2020: There were 188 sold properties, a 15.70% decrease from May, 2019.



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Sold Properties

28 -34.88%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 152 | 200 | -24.00% |

New Listings

58 -51.26%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 276 | 494 | -44.13% |

Average Sale Price

\$790K +6.58%

| YTD | 2020 | 2019 | % Change |
|-----|--------|--------|----------|
| | \$795K | \$726K | +9.51% |

Average Asking Price

\$864K +3.05%

| YTD | 2020 | 2019 | % Change |
|-----|--------|--------|----------|
| | \$856K | \$823K | +4.01% |

Days on Market Until Sale

22.00 -15.38%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 18.00 | 29.00 | -37.93% |

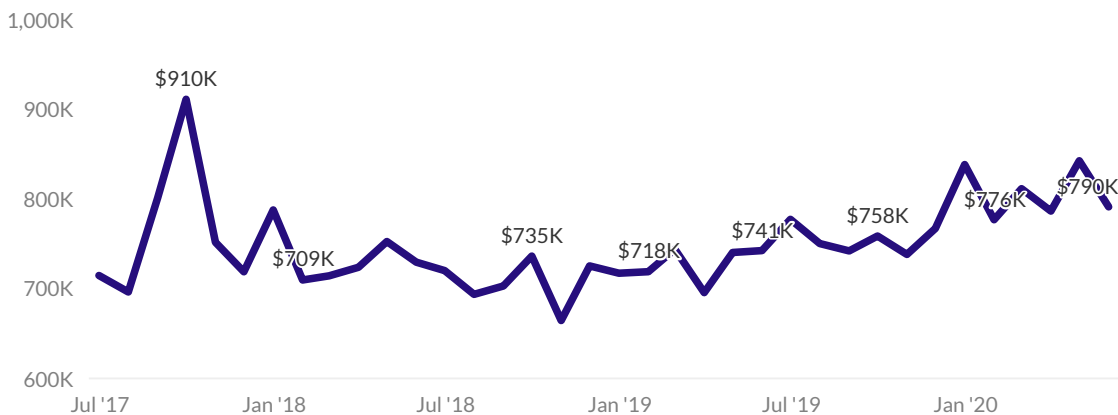
Average Ask to Sell Ratio

0.991 +1.43%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.990 | 0.979 | +1.10% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



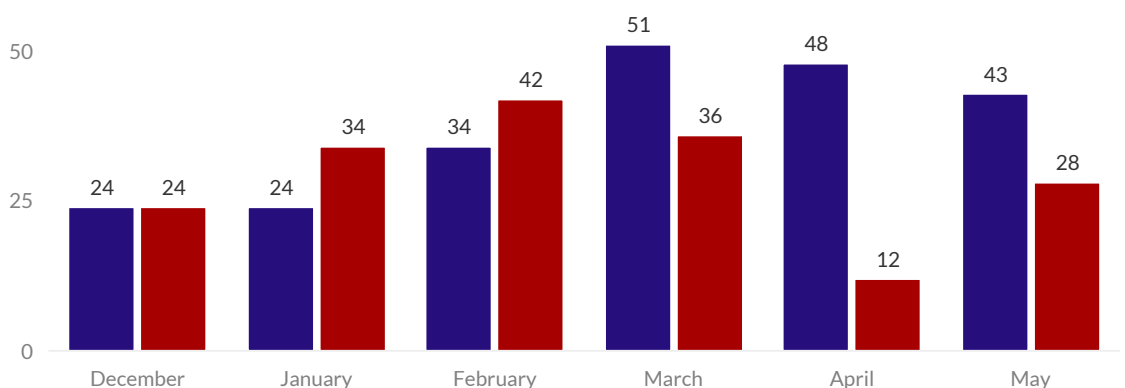
\$790k

May, 2020: The average sales price was \$790K, a 6.58% increase from May, 2019. **YTD 2020:** The average sales price was \$795K, a 9.51% increase from May, 2019.

28

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 28 sold properties, a 34.88% decrease from May, 2019.

YTD 2020: There were 152 sold properties, a 24.00% decrease from May, 2019.



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Sold Properties

21 -16.00%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 106 | 95 | +11.58% |

New Listings

56 -54.10%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 312 | 450 | -30.67% |

Average Sale Price

\$1.66M +1.97%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.46M | \$1.51M | -3.64% |

Average Asking Price

\$2.53M +26.76%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$2.26M | \$2.15M | +5.26% |

Days on Market Until Sale

53.00 +43.24%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 38.00 | 44.00 | -13.64% |

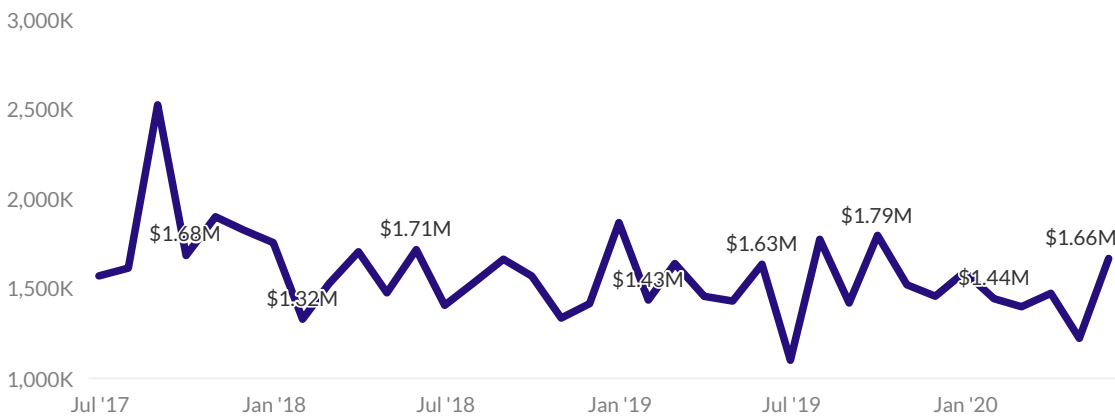
Average Ask to Sell Ratio

0.948 -0.71%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.971 | 0.958 | +1.33% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



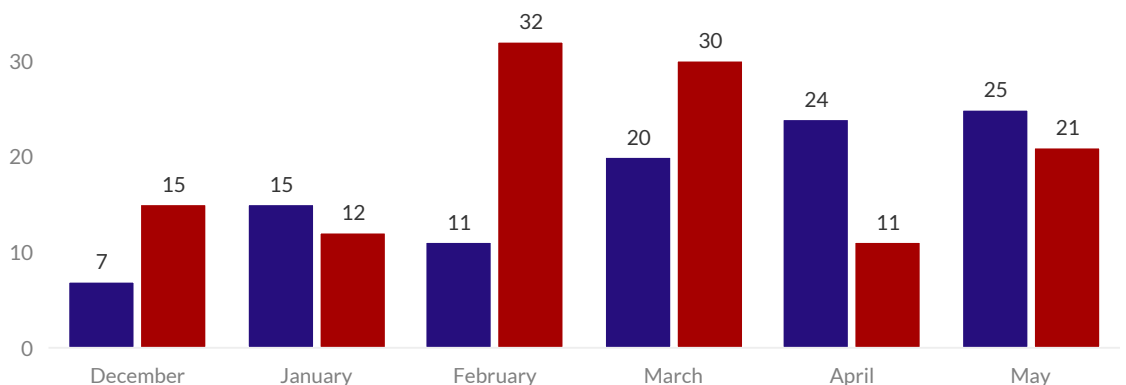
\$1.66M

May, 2020: The average sales price was \$1.66M, a 1.97% increase from May, 2019. **YTD 2020:** The average sales price was \$1.46M, a 3.64% decrease from May, 2019.

21

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 21 sold properties, a 16.00% decrease from May, 2019.
YTD 2020: There were 106 sold properties, an 11.58% increase from May, 2019.



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Sold Properties

59 -55.30%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 311 | 478 | -34.94% |

New Listings

112 -55.20%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 566 | 870 | -34.94% |

Average Sale Price

\$975K +3.63%

| YTD | 2020 | 2019 | % Change |
|-----|--------|--------|----------|
| | \$967K | \$891K | +8.45% |

Average Asking Price

\$1.25M +28.33%

| YTD | 2020 | 2019 | % Change |
|-----|---------|--------|----------|
| | \$1.10M | \$975K | +12.29% |

Days on Market Until Sale

25.00 +56.25%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 16.00 | 23.00 | -30.43% |

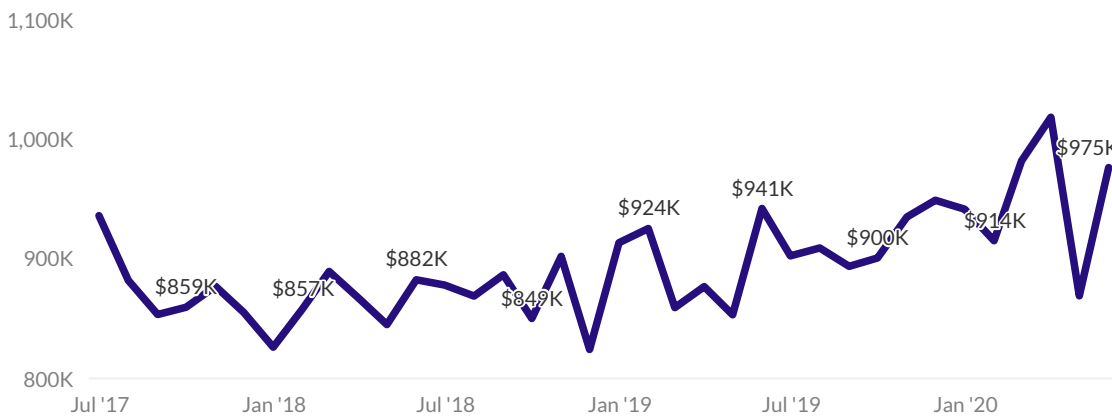
Average Ask to Sell Ratio

0.986 -0.39%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.002 | 0.985 | +1.82% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



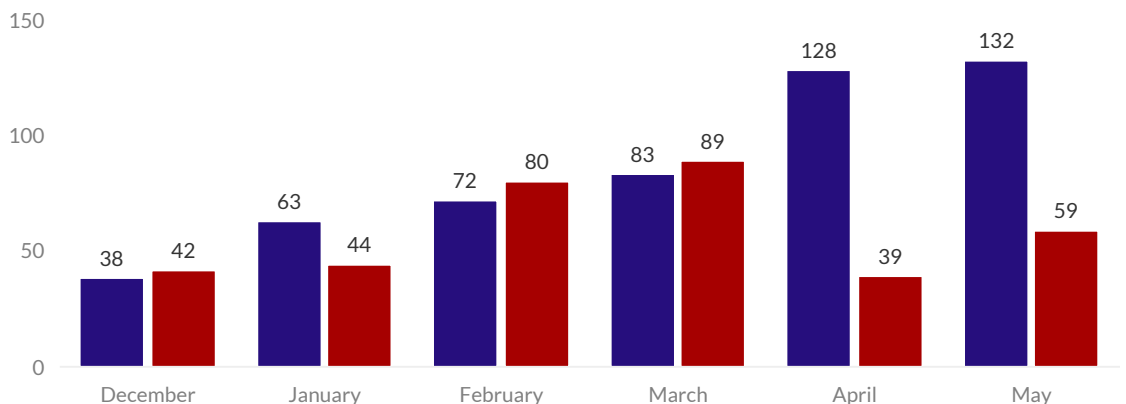
\$975K

May, 2020: The average sales price was \$975K, a 3.63% increase from May, 2019. **YTD 2020:** The average sales price was \$967K, an 8.45% increase from May, 2019.

59

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 59 sold properties, a 55.30% decrease from May, 2019.
YTD 2020: There were 311 sold properties, a 34.94% decrease from May, 2019.



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Sold Properties

58 -38.95%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 316 | 348 | -9.20% |

New Listings

107 -57.54%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 572 | 934 | -38.76% |

Average Sale Price

\$947K +11.30%

| YTD | 2020 | 2019 | % Change |
|-----|--------|--------|----------|
| | \$934K | \$855K | +9.18% |

Average Asking Price

\$1.07M +9.87%

| YTD | 2020 | 2019 | % Change |
|-----|---------|--------|----------|
| | \$1.04M | \$975K | +6.59% |

Days on Market Until Sale

26.00 +8.33%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 19.00 | 26.00 | -26.92% |

Average Ask to Sell Ratio

0.979 -0.62%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.001 | 0.980 | +2.13% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



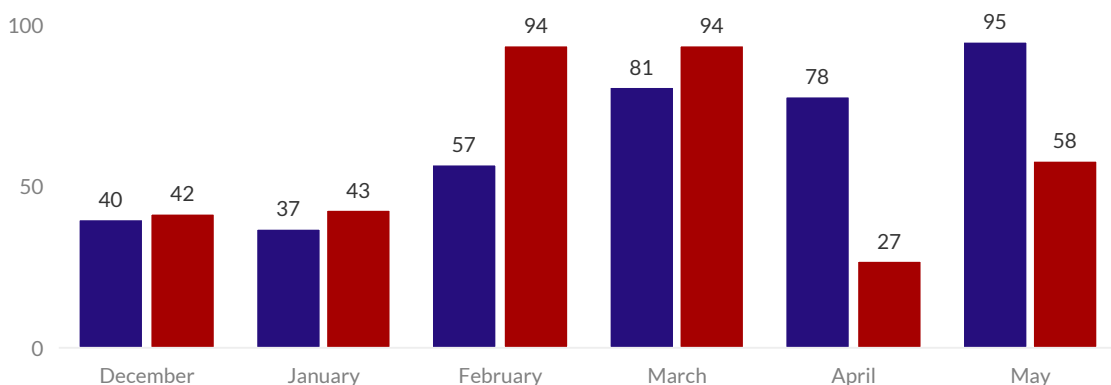
\$947k

May, 2020: The average sales price was \$947K, an 11.30% increase from May, 2019. **YTD 2020:** The average sales price was \$934K, a 9.18% increase from May, 2019.

58

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 58 sold properties, a 38.95% decrease from May, 2019.
YTD 2020: There were 316 sold properties, a 9.20% decrease from May, 2019.



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Sold Properties

478 -49.95%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 2558 | 3368 | -24.05% |

New Listings

881 -55.01%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 4840 | 6943 | -30.29% |

Average Sale Price

\$1.01M +5.30%

| YTD | 2020 | 2019 | % Change |
|-----|---------|--------|----------|
| | \$1.04M | \$939K | +10.56% |

Average Asking Price

\$1.19M +5.83%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.20M | \$1.12M | +6.76% |

Days on Market Until Sale

24.00 +26.32%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 18.00 | 21.00 | -14.29% |

Average Ask to Sell Ratio

0.980 -0.53%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 1.002 | 0.983 | +1.97% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.01M

May, 2020: The average sales price was \$1.01M, a 5.30% increase from May, 2019. **YTD 2020:** The average sales price was \$1.04M, a 10.56% increase from May, 2019.

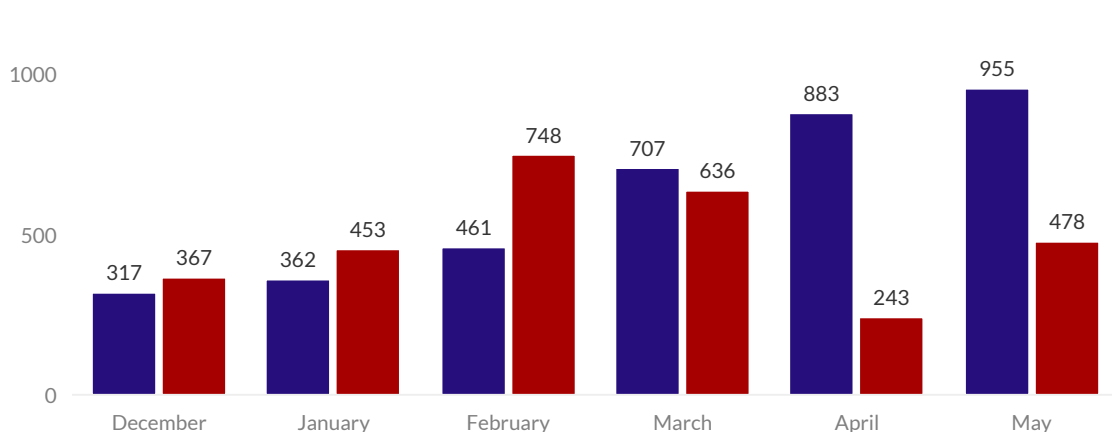
478

May, 2020: There were 478 sold properties, a 49.95% decrease from May, 2019.

YTD 2020: There were 2558 sold properties, a 24.05% decrease from May, 2019.

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



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Sold Properties

27 -50.91%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 135 | 175 | -22.86% |

New Listings

67 -55.63%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 340 | 564 | -39.72% |

Average Sale Price

\$1.24M +22.96%

| YTD | 2020 | 2019 | % Change |
|-----|---------|--------|----------|
| | \$1.11M | \$997K | +11.76% |

Average Asking Price

\$1.47M +19.72%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.53M | \$1.29M | +18.87% |

Days on Market Until Sale

35.00 +25.00%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 34.00 | 32.00 | +6.25% |

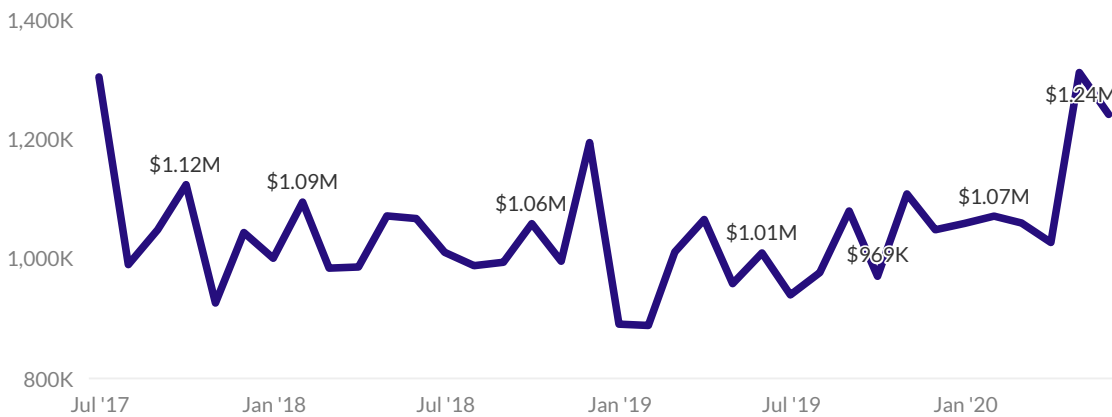
Average Ask to Sell Ratio

0.961 -0.94%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.984 | 0.968 | +1.68% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



\$1.24M

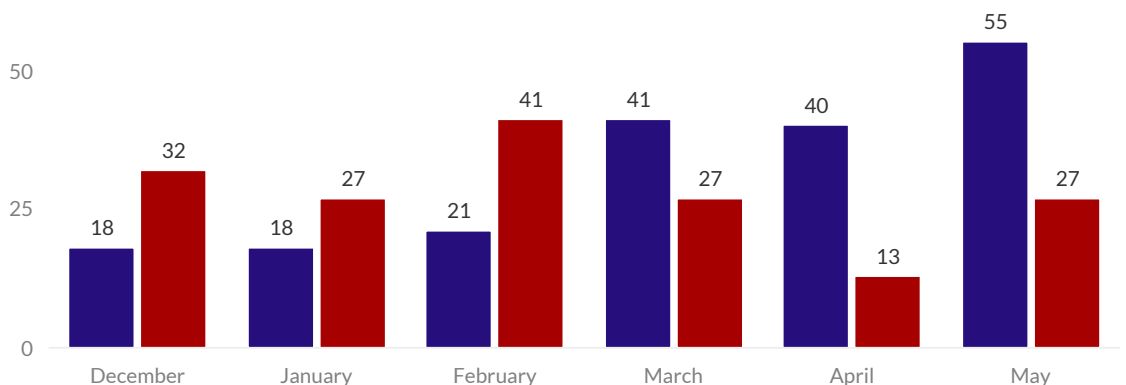
May, 2020: The average sales price was \$1.24M, a 22.96% increase from May, 2019. **YTD 2020:** The average sales price was \$1.11M, an 11.76% increase from May, 2019.

27

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis

● Prior Year ● Current Year



May, 2020: There were 27 sold properties, a 50.91% decrease from May, 2019.
YTD 2020: There were 135 sold properties, a 22.86% decrease from May, 2019.



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Sold Properties

5 -37.50%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 39 | 38 | +2.63% |

New Listings

11 -69.44%

| YTD | 2020 | 2019 | % Change |
|-----|------|------|----------|
| | 80 | 124 | -35.48% |

Average Sale Price

\$1.72M 0.49%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$1.88M | \$1.60M | +17.27% |

Average Asking Price

\$2.10M -4.04%

| YTD | 2020 | 2019 | % Change |
|-----|---------|---------|----------|
| | \$2.03M | \$2.05M | -0.78% |

Days on Market Until Sale

53.00 +89.29%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 32.00 | 35.00 | -8.57% |

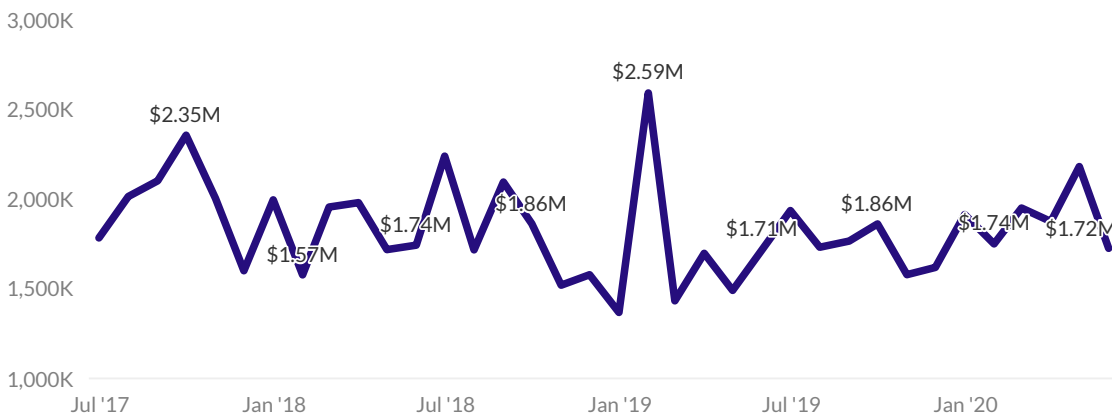
Average Ask to Sell Ratio

0.910 -9.01%

| YTD | 2020 | 2019 | % Change |
|-----|-------|-------|----------|
| | 0.958 | 0.962 | -0.39% |

Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



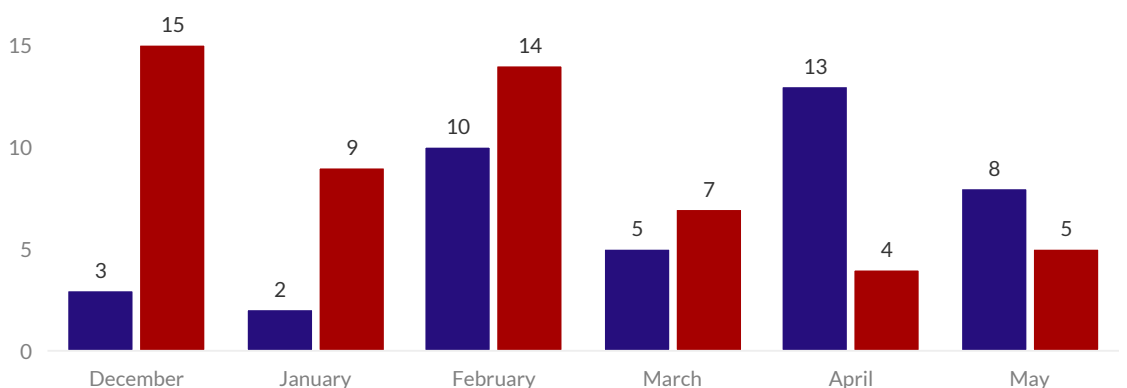
\$1.72M

May, 2020: The average sales price was \$1.72M, a 0.49% increase from May, 2019. **YTD 2020:** The average sales price was \$1.88M, a 17.27% increase from May, 2019.

5

Monthly Sold Properties

Overview of the number of sold properties on a monthly basis



May, 2020: There were 5 sold properties, a 37.50% decrease from May, 2019. **YTD 2020:** There were 39 sold properties, a 2.63% increase from May, 2019.